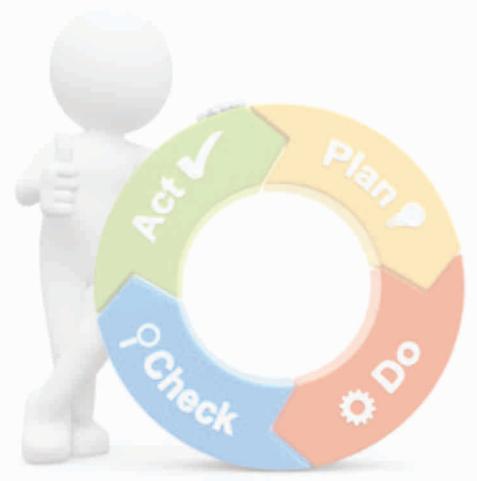




उद्योग • MASSIA Newsletter संवाद

No. 1 / APRIL - JUNE 2020

- ▶ Guest Editorial - Mr. Bhushan Harshe EE MIDC
- ▶ MASSIA Administration 2020 - 2021
- ▶ MASSIA's Advantage Maharashtra Expo 2020
- ▶ Cover Story - Atmanirbhar Bharat
- ▶ Performance of Auto Industry in 2019-20





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- enquiry@thekutegroup.com

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TIRUMALLA HAIR OIL INDIA (P) LIMITED is into making high-quality Coconut Hair Oil and its different variants. Tirumalaa Coconut Oil provides nourishment to hair. It helps in boosting hair growth and promotes strong, healthy and shiny hair. This chemical-free oil also helps in keeping skin smooth and dryness free when applied as a moisturizer.

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This monthly newsletter MASSIA Udyog Samvad (उद्योगसंवाद) is edited by **Mr. Rajendra R. Chaudhari and Mr. Rajesh B. Mandhani** and printed at Rajmudra Prakashan Pvt. Ltd., Chikalthana, Aurangabad and published by the President, **Mr. Abhay G. Hanchanal** at office of MASSIA, P-25, MIDC, Chikalthana, Aurangabad – 431006 for free distribution and circulation.

Disclaimer "MASSIA Publish this magazine with the sole purpose of sharing knowledge and information with the members. The Information published is shared based on experience, internet & forwards form members. The information shared in this shall not be treated as a FINAL WORD or AUTHORITY. The information is to be used as general info. and not as a rule or fact. Experts in the field must be consulted before taking any action based on information shared here. This magazine is not published to sell and circulated to member complimentary.



President's Address

Dear MASSIA Members & Readers ,

We hope you all are doing well & keeping best of health.

This financial year 20-21 will be very challenging for all of us in Industry. COVID-19 has posed many challenges in front of us all and for MASSIA as well. Massia planned to hand over the charge in April'20, however lock down and subsequent challenges, this year's body could take charge on June 10th. This was also possible with the help of technology as members could join the AGM online.

From March 22nd we all are facing lock down challenges, at the same time TECHNOLOGY has made us stay in touch with our near & dear ones, our team, our friends. So now onwards we all need to take more benefit by adopting to technology wherever possible (not only in personal life but also) in professional life. I am fortunate enough to lead MASSIA to serve MASSIA members this challenging year. MASSIA has a rich history spread over 40+ years. I believe Massia stayed relevant to the changing needs of our members and that has helped it sustain over 4 decades. This year will be rarest of rare year and very challenging in our history. Industries/Massia Members need to see through this period, stay alive, stay strong so when the market improves or starts improving we all are still active & have a team to serve our customers.

As discussed on day of AGM we members of MASSIA face many challenges mainly in following 5M s.

1. Money (cash flow challenges).
2. Market (customers)
3. Methods & Management (Systems, processes, benchmarking etc.)
4. Manpower (Human resources)
5. Machines & Materials.

MASSIA will be looking inwards, to see how and in which areas we can extend helping hands to our members. We are sure MASSIA can help us all improve in almost most all areas. For this we at MASSIA internally need to re-align, re-focus on our objectives. We need to make our office & systems stronger. We need to ask ourselves, more questions regularly like in which areas we can assist our members improve? How can we play a small role to improve life of our members?

At the same time we all are aware we still continue to face basic challenges like Power issues, Road infra., Local taxes, new cess & taxes introduced every now and then by authorities. Many times even without prior discussions which is really sad. We at MASSIA understand our pains in this area and assure you all we will keep these issues alive & find ways to overcome it.

We also appeal members to participate more, suggest & give feedbacks more. Your active participation will help us improve & keep on raising the bar.

Last year 19-20 was one of the successful years in history of MASSIA under leadership of Mr. Rajale. Particular highlight was ADVANTAGE MAHA EXPO which was conducted in Jan'20, it was surely the BIGGEST & BEST exhibition so far in our region. I with my team of 20-21 thank last year's EC, OB & all active members who made it a successful year for Massia.

This year will be obviously more challenging, different, un-predictable and will have lots of restriction on movement. We only hope & pray that situation improves soon. I wish you all the best to sustain through this period. We must believe in.....This too shall pass.

Good rains till now & pent-up demand will definitely improve the situation in due course of time. So let's wait till that happens, stay strong & survive this phase.

Best wishes to all.

Please be assured of Team Massia 20-21 commitment to improving services of Massia.

Thanks & Best Regards,

Abhay G. Hanchanal

President, Team Massia 20-21



Guest Editorial

Dear Members and Readers,
Namaskar,

At the outset, may I offer my sincere thanks for giving me honor as "Guest Editor" of bio monthly newsletter of the prestigious industrial organization MASSIA, '**Udyog Sanwaad**'.

I take this opportunity to greet newly elected body of MASSIA which will be working for the next one year under the new chairperson President Shri. Abhay Hanchanal. I wish during this period this organization will serve best of its capacity as that of their predecessors and bring it to the new heights and in turn bring economic development and prosperity in the area.

We are all aware that, entire world is facing severe threat of pandemic 'Covid-19'. It has crippled economy of the world including our country. The industrial activity which is backbone of Indian economy has been severely affected. This has laid to economic slowdown, unemployment and has shattered lives of all. The darkness is still there and we all are waiting eagerly for sunshine to come so that we all can take a sigh of relief. Nevertheless to say that, heavy jolt of **Corona** is faced by all the industries. I salute to all my industrialist friends for the initiative shown in resuming of their industrial activities in this challenging situation. This is a welcome move for bringing back on track economy of this region.

The proactive participation of industries in providing food & belongings to the needy aggrieved people of the society, distribution of Covid safety tools and creating awareness amongst the society is really adorable. The reality of the situation is now accepted by all and new safety protocol is followed in restarting of the units. The industries have started their production activities by facing the challenge of spread of the pandemic.

I herewith proudly state that, MIDC is working hand in hand with MASSIA and other industries associations for this common cause. The industries in this grave situation were required to overcome this challenge of resuming their production activities by arranging to and fro movement of workforces from place of residence to the work site by following all safety protocols and to prohibit any possibility of spread of pandemics. MIDC with the help of active participation of MASSIA members had taken this responsibility and has issued passes to the respective industries. Those were distributed in the respective industrial area by deploying special teams. The online permissions were given on priority to the essential industries like Pharma, Food, Packaging industries, Industries dealing with production of items related with Covid safety and industries having their plants of continuous process type. Thereafter in next phase it was extended to the other industries as well. The industries are required to operate their units by following all safety protocols and SOP.

I am happy to state that, industries are now performing 40% of their total production capacities. It is also a point of accomplishment that, MIDC within mere one month time limit after the issue of instructions by Hon. Minister of Industries Shri. Subhash Desai, has transformed old vacant MELTRON building at Chikalthana IA into new well equipped "Covid care Centre" having 256 beds. This time period of one month also includes time required for completing all office formalities for approval.

I also take this opportunity to inform to all members that, MIDC's new 72MLD capacity Water Supply Scheme at Khodegaon has become operational now. This is in addition to existing 72MLD capacity Centralized Water Supply Scheme at Waluj. The new 72MLD capacity water supply scheme will be fully operational after the construction of Jack well which is now at the final stage of construction. Happy to announce that, from next summer onwards MIDC areas will not face any water shortage issues.

In the changing world scenario we all are well aware that, many MNCs are in process of shifting their production activities from China to other countries. This new investment in the area no doubt helps in improving economy of the region. MIDC is also acting proactively on this front. At Aurangabad sizable land bank is available for upcoming industries 6000 Ha Shendra Bidkin DMIC area, Additional Shendra IA 200 ha, Vaijapur IA 436 Ha are ready for allotment and development of Additional Waluj IA on about 1000 Ha of land is also under consideration.

Let me earnestly share you that, it is rare example here where industrial associations and administration work together in pursuit of common goal of development of area for improving economy of the region. As I see here, MASSIA in the recent past has successfully shouldered responsibilities of organizing Mega Maha Expo event with magnificent presentations. It is working on fore front in our region in adopting new policies of Digital India, Make in India, Skill India and now **Atmanirbhar** India.

Myself on this eminent platform on behalf MIDC assure you all that, **Team MIDC** will always be with the association for the well being of industrial areas for bringing in here progress and prosperity. We all also owe to mother earth therefore objective of development is to attained by following "Clean and Green Industrial Area concept".

At last I thank MASSIA President Shri. Abhay Hanchanal and Editors Shri. Rajesh Mandhani, Shri. Rajendra Chaudhari to share my views and vision with you all through this edition of newsletter.

Stay Safe and Stay Healthy...

With warm regards;

Bhushan Harshe,

Executive Engineer,

MIDC, Civil Division, Aurangabad.



संपादकीय

प्रिय सदस्य, सप्रेम नमस्कार,

या वर्षीचा 'उद्योग संवाद' चा पहिला अंक आपल्या हाती देताना आम्हाला आनंद होत आहे.

अध्यक्ष श्री अभय हंचनाळ यांचे आम्ही आभारी आहोत, त्यांनी आम्हाला संपादकपदाची जबाबदारी दिली आणि या माध्यमातून संघटनेची आणि सदस्यांची एक प्रकारे सेवा करण्याची संधी दिली आहे. आम्ही सभासदांना व जाहिरातदारांना विश्वास देऊ इच्छितो की, या अंकामध्ये आम्ही आपल्याला उद्योग विश्वासबंधी उपयुक्त माहिती देत राहू, जो संघटनेच्या उद्देशाचा एक भाग आहे.

या वर्षी सारे जग कोरोना विषाणूच्या महामारीच्या संकटाचा सामना करीत आहे, अर्थातच त्याचा उद्योग क्षेत्रावर होणारा विपरीत परिणाम आपण अनुभवत आहोत. अर्थचक्राची गती अनियमित झाल्यामुळे उद्योगांना आर्थिक चणचण, अपुरे मनुष्यबळ, वर्कऑर्डरची अनिश्चितता या प्रकारच्या संकटाचा सामना करावा लागत आहे. अशा परिस्थितीत सर्व सदस्यांच्या सामूहिक समस्या सोडविण्यासाठी आणि मार्गदर्शन करण्यासाठी 'मसिआ' आपल्यामागे खंबीरपणे उभी आहे आणि कार्य करीत आहे. संघटनेच्या उद्दिष्टानुसार या कामी 'उद्योग संवाद' मोलाची भूमिका बजावेल अशी आम्हांस खात्री आहे.

या वर्षीचा सुरुवातीला जानेवारी २०२० मध्ये श्री. ज्ञानदेव राजळे यांच्या नेतृत्वाखाली, समन्वयक श्री. सुनिल किर्दक व सर्व कार्यकारणी सदस्य यांच्या प्रयत्नांने प्रचंड यशस्वी झालेल्या MASSIA's Advantage Maharashtra Expo 2020 विषयी समग्र माहिती या अंकात समाविष्ट केली आहे.

आजची परिस्थिती लक्षात घेता किमान पहिल्या दोन अंकाचे प्रकाशन Digital स्वरूपात करण्याचे ठरविले आहे. या प्रथम अंकामध्ये आम्ही 'आत्मनिर्भर पॅकेज', वीज मंडळाच्या नियमांबद्दलची माहिती, आरोग्य व फिटनेस आदी विषय अंतर्भूत केले आहेत. या वर्षीच्या पुढील अंकात सभासदांसाठी मोफत छोट्या जाहिरातीचे सदरही आपण देणार आहोत. पुढील अंकापासून EASE OF DOING BUSINESS साठी आपल्या समस्या आपले विचार प्रकाशित करण्याचे योजिले आहे. त्यामार्फत उद्योजकांच्या समस्या व अडचणी शासन दरबारी पोहचवण्याचा आपला एक प्रयत्न राहिल.

एमआयडीसीचे कार्यकारी अभियंता श्री भूषण हर्षे साहेबांचे विशेष आभार. ज्यांनी आमच्या विनंतीला मान देऊन 'अतिथी संपादक' म्हणून भूमिका निभावण्याचे मान्य केले. त्यांनी या अंकासाठी आपले मनोगत देऊन आपला अमूल्य वेळ दिला आहे. या अंकासाठी ज्यांनी लेखाद्वारे मार्गदर्शनपर माहिती दिली आहे ते सी.ए. आनंद तोतला, डॉ. माणीक भिसे, डॉ. जयंत बरीदे, श्री. हेमंतजी कपाडिया यांचे विशेष आभार.

आगामी वर्षभर आपल्या सर्वांकडून सहकार्याची अपेक्षा आहे. आपल्या अभिप्रायानुसार (Feedback) पुढील अंकामध्ये योग्य ते बदल करण्याचा आम्ही प्रयत्न करू व उद्योग संवादचे पुढील अंक उत्तरोत्तर अधिक उपयुक्त होतील या दृष्टीने आम्ही निश्चित प्रयत्न करू. सर्व उद्योजकांना उपयुक्त होईल अशी उद्योग व्यवसायातील वेगवेगळ्या विषयावरील माहिती उद्योग संवाद मध्ये प्रकाशित करण्यासाठी संघटनेला पाठवून आणि जाहिराती देऊन संघटनेच्या या उपक्रमास सहकार्य करावे.

सर्व जाहिरातदार बंधूंचे मनःपूर्वक धन्यवाद. कार्यालयीन अधिकारी व कर्मचारी यांनी हा अंक तयार करण्यासाठी खूप मेहनत घेतली आहे त्या सर्वांचे आभार.

धन्यवाद !

राजेंद्र चौधरी
संपादक

राजेश मानधनी
उपसंपादक

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Sandip Joshi



Bhimrao E. Kadawkar



Abhishek R. Modani



Anil E. Patil



Dnyandeo Rajale



Sarjerao Salunke

Help Desk Committees

MASSIA

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ISO committee /BMO awards/accreditation & Systems/EDP Improvements				
6	1	Mr. Abhishek Modani Convener	9158160666	modaniabhishek@setonsite.com
	2	Mr. Ravindra Aher	9075094520	ravi@trimurtigaskets.com
	3	Mr. Ashutosh Shinde	9765820904	ashutosh.shinde@gigvijayindustries.com
	4	Ms. Aditi Rathi	9225321181, 8275238361	aaditi@shreetube.com
	5	Ms. Rajavi Velangi	9158018372	rajavi@essdeeind.com

Legal Team, GST, AMC, MPCB, ESIC, PF, etc.				
7	1	Mr. Kishor Rathi Convener	9422706700	kishor.rathi@gmail.com
	2	Mr. Anil Patil	9545550526	anil_se03@rediffmail.com
	3	Mr. Vinay Rathi	9422203805	omechcompo@gmail.com
	4	Mr. Rajendra Chaudhari	9822202071	rrchaudhari1979@gmail.com
	5	Mr. Vikram Dekate (ESIC / PF)	9823340001	vikramdekate@gmail.com
	6	Mr. Ramanand Modani	9823199492	soselectricalspl@gmail.com

MSEDCL - ENERGY CELL				
8	A	Waluj		
	1	Mr. Pralhad Gaikwad Convener	9545550534	saiindustries2004@gmail.com
	2	Mr. Ajay Gandhi	9822678567	arg.2875@gmail.com
	3	Mr. Anil Patil	9545550526	anil_se03@rediffmail.com
	4	Mr. Jagdish Joshi	9922484444	sahyadriengrs@rediffmail.com
	5	Mr. Shyam Chaudhari	9823134922	shyamchoudhari@rediffmail.com
	B	Chikalthana / Railway Station		
	1	Suresh Khillare Convener	9822598921	shrisamarth2007@gmail.com
	2	Mr. Manish Agrawal	9423779384	manishagrawalr@yahoo.com
	3	Mr. Subhash Chaudhari	9422202911	sunrisemkt2012@gmail.com
	4	Mr. Prashant Nankar	9823016139	transdelta@rediffmail.com
	5	Mr. Dilip Nikam	9850884041	dilipnikam333@rediffmail.com
6	Mr. Amol Kadam	9423147529	surajtools@gmail.com	

C	Shendra		
	1	Mr. Sudip Adatiya Convener	8888855999 yashwitechplast@yahoo.com
	2	Mr. Narayan B. Desai	9822842497 devi.engineering@yahoo.co.in
	3	Mr. Dadasaheb Raut	9881257453 dadasahebrautno3@gmail.com
	4	Mr. Jayesh Gaike	9763714369 madhuradiecast@gmail.com
	5	Mr. Laxuman Yewale	9049426627 rupali.eng77@rediffmail.com
9	MSME PRODUCT GALLERY & LIBRARY		
	1	Mr. Sunil Kirdak Convener	9822557085 sunil.kirdak@gmail.com
	2	Mr. Anil E. Patil	9545550526 anil_se03@rediffmail.com
	3	Mr. Abhishek Modani	9158160666 modaniabhishek@setonsite.com
10	Member Connect		
	Chikalthana		
	1	Mr. Kiran Jagtap Convener	9822292779 kiranpjagtapw74@gmail.com
	2	Mr. Bhagwan Raut	9423149849 bhagwanraut1@gmail.com
	3	Mr. Vinay Rathi	9422203805 omechcompo@gmail.com
	4	Mr. Basavraj Morkhande	8149497736 kumareshagro@gmail.com
	5	Mr. Sachin Gaike	9765999998 madhuradiecast@gmail.com
	6	Mr. Rajendra Chaudhari	9822202071 rrchaudhari1979@gmail.com
	7	Mr. Sudip A. Adatiya	8888855999 yashwitechplast@yahoo.com
	8	Mr. Manish Agrawal	9423779384 manishagrawalr@yahoo.com
	9	Mr. Vikram Dekate	9823340001 deksoncastings@gmail.com
	10	Mr. Manish S. Gupta	9422201621 manishguptaeureka@gmail.com
	11	Mr. Sanjay Kakade	9225318857 suyog.industries@rediffmail.com
	12	Mr. Suresh Khillare	9822598921 shrisamarth2007@gmail.com
	13	Mr. Dilip Nikam	9850884041 dilipnikam333@rediffmail.com
	14	Mr. Kundan Reddy	9372554646 kundanreddy@rediffmail.com
	Waluj		
	1	Mr. Narayan Pawar Convener	9225313111 chandraelec1@gmail.com
	2	Mr. Rahul Mogale	9881351111 rahul@dhananjaygroup.com
	3	Mr. Abdul Shaikh	9822087895 ased51@gmail.com
	4	Mr. Vikas Patil	9823028512 sanketent@gmail.com
	5	Mr. Sumit Malani	9422211273 sumit.nspl@gmail.com
	6	Mr. Rajesh Mandhani	9923593010 rajesh.mandhani@shreepressings.com
	7	Mr. Sharad Chopade	9822953791 chopadesharad@gmail.com
	8	Mr. Gajanan P. Deshmukh	9822057447 idealgpd@gmail.com
	9	Mr. Arjun Gaikwad	9822598341 jijaiindustries@gmail.com
10	Mr. Ajay Gandhi	9822678567 arg.2875@gmail.com	
11	Mr. Sandeep Joshi	8793087931 invotechauto@yahoo.com	
12	Mr. Bhimrao Kadavkar	9423780664 nitin.engineerings@gmail.com	
13	Mr. Abhishek Modani	9158160666 modaniabhishek@setonsite.com	
14	Mr. Anil Patil	9545550526 anil_se03@rediffmail.com	
15	Mr. Dnyandeo Rajale	9823028514 dlr@lipgroup.net	
16	Mr. Sarjerao Salunke	9422201385 harshadacrane@gmail.com	

Seminar and B2B				
11	1	Mr. Shyam Chaudhari Convener	9823134922	shyamchoudhari@rediffmail.com
	2	Mr. Arjun Gaikwad	9822598341	jijaiindustries@gmail.com
	3	Mr. Dayanand Modani	9823041993	damodani@maheshinds.com

Scrutiny Committee				
12	1	Mr. Bhagawan Raut	9423149849	bhagwanraut1@gmail.com
	2	Mr. Rahul Mogale	9881351111	rahul@dhananjaygroup.com
	3	Mr. Rajendra Chaudhari	9822202071	rrchaudhari1979@gmail.com

Sports Committee				
13	1	Mr. Manish Agrawal Convener	9423779384	manishagrawalr@yahoo.com
	2	Mr. Vikas Patil	9823028512	sanketent@gmail.com
	3	Mr. Kundan Reddy	9372554646	kundanreddy@rediffmail.com
	4	Mr. Sanjay Kakade	9225318857	suyog.industries@rediffmail.com
	5	Mr. Dilip Nikam	9850884041	dilipnikam333@rediffmail.com

Tenant Entrepreneurs (all MIDC)				
14	1	Mr. Sanjay Kakade Convener (Chk)	9225318857	suyog.industries@rediffmail.com
	2	Mr. Sarjerao Salunke Convener (@aluj)	9422201385	harshadacrane@gmail.com
	3	Mr. Suresh Khillare	9822598921	shrisamarth2007@gmail.com
	4	Mr. Sandeep Joshi	8793087931	invotechauto@yahoo.com
	5	Mr. Vikas Patil	9823028512	sanketent@gmail.com
	6	Mr. Dilip Shinde	9850837964	pcidpindia@rediffmail.com
	7	Mr. Narayan B. Desai	9822842497	devi.engineering@yahoo.co.in
	8	Mr. Anand Patil	9420911941	shrisainathind2010@gmail.com

MASSIA Skill Development Cell (MSDC) Committee For ITI FOR 3 YEARS up to 31st March 2022				
15	1	Mr. Arjun Gaikwad Convener	9822598341	jijaiindustries@gmail.com
	2	Mr. Abhay Hanchanal	9822004679	abhay@mgpl.in
	3	Mr. Raman R. Ajaonkar	8308690500	keshavmetals@gmail.com
	4	Mr. Kishor Rathi	9422706700	kishor.rathi@gmail.com
	5	Mr. Shriram Shinde	9325210954	transdigvijay@yahoo.com
	6	Mr. Kiran Jagtap	9822292779	kiranpjagtapw74@gmail.com
	7	Mr. Shivprasad Jaju	9823068467	szjaju@gmail.com
	8	Mr. Rahul Mogale	9881351111	rahul@dhananjaygroup.com
	9	Dr. Uday D. Girdhari	9422211739	uday.girdhari@gmail.com
	10	Mr. Sunil P. Bhosale	9689917111	manishaindus@gmail.com
	11	Mr. Anil E. Patil	9545550526	anil_se03@rediffmail.com
	12	Mr. Vikram Dekate	9823340001	deksoncastings@gmail.com
	13	Mr. Sanjay Kakade	9225318857	suyog.industries@rediffmail.com
	14	Mr. Narayan B. Desai	9822842497	devi.engineering@yahoo.co.in

Notes:	a) As per the Executive Committee Decision approved in the First EC Meeting held on 27th June 2020, the powers to form Help Desk Committees and nominate members on respective committee are delegated to the President. Accordingly, the committees are formed and nominations has been finalised by the President.
	b) All Office Bearers of both the Chapters are members of every Help Desk by default.

Approved By (President)

Activities

? Activities carried out in the Lockdown Period:

To control pandemic COVID-19 Central and State Government had declared Lockdown from 24/03/2020 onward. The lockdown is observed during the period from 24/04/2020 to 31/05/2020. The Office Bearers & EC Members had carried out various online meetings and follow up with State and District authorities to get relief and support for re-starting the industry. MASSIA office at Chikalthana and Waluj was closed from 24/03/2020 to 19/04/2020 and concerned Staff had attended the work from home such as correspondence and email communications and broadcasting messages to the OB, EC and Members from time to time as per the need.

1) EC Meeting on ZOOM App.

Both the governments had issued guidelines from time to time which stopped the business and trade. Due to Lockdown all industries were closed and members were asking queries on following subjects/points.

1. Difficulties in Trade and Business.
2. Restarting the unit and activities.
3. Salary-Wages to be paid to the employees for the month of April and May.
4. Stranded Labour willing to go back to their hometown and possibility of labour shortage in future.
5. Inability of small entrepreneurs to bear loss of business and pay statutory dues to the government.

The meetings of the office bearers and EC members was conducted on ZOOM App on **21/04/2020, 24/04/2020, 02/05/2020, 10/05/2020 and 25/05/2020**. In these meetings various subjects related with lockdown, guidelines of the government, way out to restart industries, etc. were discussed.

2) Patrolling in night hours in Waluj, Shendra & Chikalthana MIDC areas :

Since all the industries in Chikalthana, Waluj and Shendra MIDC were closed due to lockdown, it was necessary to protect industries from mishap and thefts in night hours. The Police department conducts night patrolling in MIDC areas. To support police staff, our OB and EC members joined them with permission and conducted night patrolling in Waluj, Shendra and Chikalthana MIDC in the month of April 2020.

Mr. Dnyandeo Rajale, Mr. Narayan Pawar, Mr. Abhay Hanchanal, Mr. Arjun Gaikwad, Mr. Manish Agrawal, Mr. Rahul Mogale, Mr. Kiran Jagtap, Mr. Sarjerao Salunke, Mr. Anil Patil, Mr. Vikas Patil, etc. participated in this activity.

3) Persuasion with State Govt. & District Administration for restarting industries and support for MSMEs.

The President Mr. Dnyandeo Rajale along with Mr. Abhay Hanchanal, Mr. Narayan Pawar, Mr. Arjun Gaikwad, Mr. Manish Agrawal, Mr. Rahul Mogale took persuasion with Honourable Industries Minister, Collector, Commissioner of Police for getting relief in the restrictions & prohibitions imposed by the government to restart the industries.

- Representation Letters submitted to Honourable Industries Minister on the dates 04/04/2020, 15/04/2020, 22/04/2020, 12/05/2020, 13/05/2020,
- Representation Letters submitted to Honourable Chief Minister on the dates 14/04/2020 and 18/04/2020 and one letter dated 09/05/2020 was sent to Dy. Chief Minister also.

- Representation Letters submitted to District Collector, Aurangabad on the dates 03/05/2020 and 04/05/2020.
- Representation Letters submitted to Commissioner of Police, Aurangabad on the dates 21/04/2020, 11/05/2020, 23/05/2020 and 04/06/2020.
- Representation Letters submitted to Commissioner, Aurangabad Municipal Corporation on the dates 16/05/2020 and 18/05/2020.

4) Representation to Honorable Minister of MSME, Govt. of India.

In addition to the representation submitted to the State Govt. and District Administration, vide letter dated 22/04/2020 we have requested Honorable **Minister of MSME, Govt. of India** to support of MSME Ministry & Central Government to sustain and survive in the hard time of Lockdown due to Pandemic COVID-19. Also requested vide letter dated 12/04/2020 to extend last date for Online submission of Application under CLCS component of CLCS-TUS and SCLCSS.

5) Distribution of Movement Passes issued by MIDC

On our several persuasion and follow up State Government had agreed to permit industries to re-start activities by following guidelines and safety precautions. Initially the permissions to the applicant industries from Waluj and Shendra MIDC were issued through online portal by MIDC.

The MIDC authorities had issued movement passes for Employees and Entrepreneurs of Waluj MIDC. We have supported MIDC authorities to distribute these passes at our Waluj office during the period from 30/04 to 05/05/2020 and 11 and 12/05/2020. Movement passes for employees and entrepreneurs of Shendra MIDC were distributed by MIDC at Shendra MIDC on 11/05/2020.

- Career Guidance Session for ITI Students

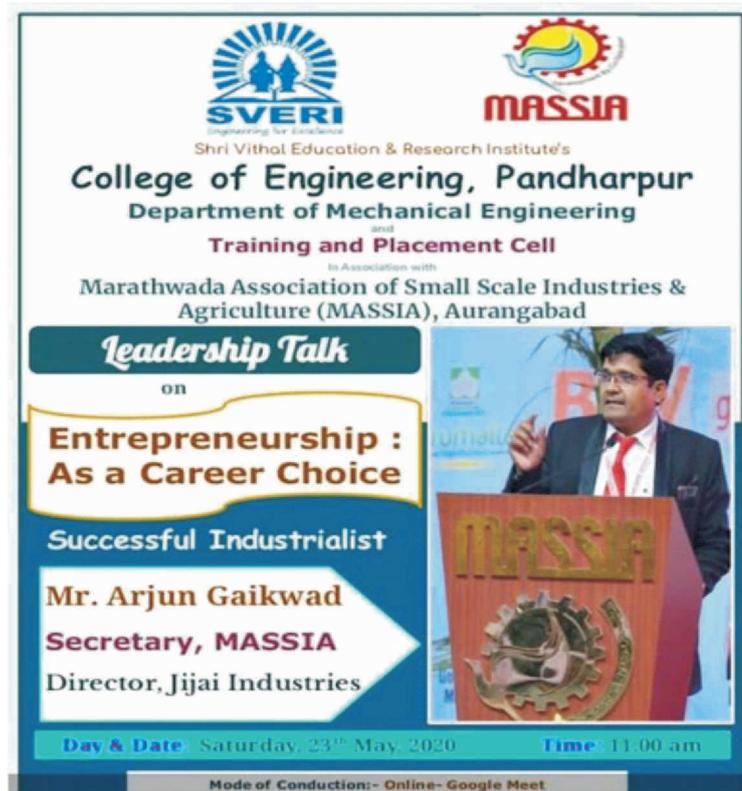
COPA Virtual Classroom arranged online Career Guidance Session for ITI Students on 20/05/2020 jointly with GIZ, Aurangabad. About 200 students attended this online session.

Hon. Secretary Mr. Arjun Gaikwad addressed the online session and delivered speech on various opportunities after completing ITI graduation. Mr. Gaikwad also shared his experience of starting an industry, becoming an entrepreneur and success story.

Technical Advisor, GIZ Mr. Ravishankar Korgal also informed various Courses and schemes available for the ITI Students. Mr. Gaikwad and Mr. Korgal cleared doubts and queries of the students in this session.

Leadership Talk on Entrepreneurship as a Career Choice arranged by SVERI, College of Engineering, Pandharpur.

SVERI, College of Engineering, Pandharpur had arranged online Leadership Talk on Entrepreneurship as a Career Choice on 23/05/2020. Hon. Secretary Mr. Arjun Gaikwad addressed the online session and delivered speech on various opportunities after completing education. Mr. Gaikwad shared his experience of starting an industry, becoming an entrepreneur and success story. Mr. Gaikwad advised the Engineering students making use of their skill and capabilities and become an entrepreneur. There are many opportunities for starting an industry and many schemes of government are available to support the youth to start new Start Up industry.



• **GIST OF ANNUAL GENERAL BODY MEETING:**

Annual General Meeting No.142 of the year 2019-20 held on 10th June 2020 at Conference Hall at MASSIA Waluj office @ 2.00 pm. The Notice and Agenda of this AGM Ref. No. MASSIA/AGM/2020-21/024 Dated 14th May 2020 was sent to all members through courier & circulated by email.

As per the guidelines of State Government and District Administration issued for Pandemic COVID-19 control, the AGM was conducted with presence of minimum members as per the permission granted by the Police Inspector, MIDC Waluj Police Station. To avoid gathering of members and to follow the guidelines of government, the link was sent to all members and requested to join AGM online. Total 32 members were present physically and 29 members joined AGM online

- Hon. Secretary Waluj Chapter Mr. Arjun Gaikwad read minutes of last GB Meeting No. 141 held on 13/02/2020 and the same are approved unanimously.



- Hon. Secretary, Chikalthana Chapter Mr. Manish Agrawal gave power point presentation and read Secretary's Report No. 4 on the activities carried out at both chapters from 14th February to 23rd May 2020.



- Treasurer Report on Receipt and Payment as on 31st March 2020 was circulated to the members present in the meeting and shown on screen. Treasurers Mr. Rajendra Chaudhari and Mr. Kamalakar Patil requested to approve the same. The GB has approved the Treasurer Report unanimously.



- Treasurer Mr. Rajendra Chaudhari informed details of present Auditors, M/s. Gaikwad Shah & Co. and CA Mr. Radhyesham Indani for GST appointed for the year 2019-20 and their remuneration. The GB has approved to continue both the C.A. i.e. M/s. Gaikwad Shah & Co. as auditor and Mr. Radhyesham Indani for GST Compliance for the year 2020-21 and to pay remuneration of Rs. 22500/- and 18000/- + GST, respectively to them for the year 2020-21.



Mr. Dnyandeo Rajale addressed the Annual General Meeting. He expressed gratitude and thanks to all office bearers, EC Members, Past Presidents and common members for their co-operation and support given for conducting various activities successfully during his tenure. Mr. Rajale highlighted following activities conducted during the year.

- Advantage Maharashtra Expo 2020.
- Career Guidance programs for ITI Students
- Projects with GIZ : Students Academia, Skill Development, MSME Facilitation Cell, etc.
- Regularizing NA Permission
- Constitution Amendment

Mr. Rajale noted the need of conducting following activities by the next team.

1. Forming Apex Body of all association in the state to represent small entrepreneurs effectively.
2. Developing Record Room at Chikalthana Office to keep and maintain various records properly.

• **Report of Election Officer:**

The Election Officer Mr. Balaji V. Shinde expressed gratitude to the President for his appointment as Election Officer for conducting election procedure to elect EC members for the year 2020-21 and presented his report as below –

Election procedure to elect EC Members for the year 2020-21 as per clause No. 11 (Voting & procedure of election) of the constitution completed during the period from 25/05/2020 to 04/06/2020 as per the circular dated 14/05/2020.



Election Officer, Mr. Balaji Shinde along with Election Committee Members Mr. Manish Agrawal and Mr. Arjun Gaikwad presenting his report in the GB Meeting.

Activity Conducted	Chikalthana	Waluj
1. Nomination Forms issued from 25/05/2020 to 30/05/2020	15	15
2. Nomination Form Submitted up to 31/05/2020	15	15
3. Scrutiny of Nomination Form held on 01/06/2020		
- Valid Nomination Forms	15	15
- Invalid Nomination Forms	00	00
4. Withdrawal of Nomination Forms on 04/06/2020:	01	02
5. After withdrawal nominations remained to contest election	14	13
- As per the ratio defined under Clause 2(c)(2) of the Constitution candidates required to elect.	14	13

Since the number of candidates after withdrawal of nomination from Chikalthana and Waluj Chapter are remained equal to the required number of members; there is no need to conduct voting procedure at both chapter. Therefore, following 14 candidates from Chikalthana and 13 candidates from Waluj chapter are remained as elected unopposed as per Clause 10 (D) of the Constitution.

Chikalthana Chapter:

Sr. No.	Name of the Candidate	Name of the Unit
1	Mr. Adatiya Sudip Arun	M/s. Yashwi Techplast
2	Mr. Chaudhari Rajendra Rambhau	M/s. SKC Poly Engineering Pvt. Ltd.
3	Mr. Dekate Vikram Ashok	M/s. Dekson Castings Ltd.
4	Mr. Gaike Sachin Arjunrao	M/s. Jay Enterprises
5	Mr. Gupta Manish Sushilkumar	M/s. Eureka Engineers
6	Mr. Hanchanal Abhay Girish	M/s. Mikronix Gauges Pvt. Ltd.
7	Mr. Jagtap Kiran Prabhakar	M/s. Cast4 Aluminum Pvt. Ltd.
8	Mr. Kakade Sanjay Wamanrao	M/s. Suyog Industries
9	Mr. Khillare Suresh Parasram	M/s. Akanksha Industries
10	Mr. Morkhande Basawraj Annarao	M/s. Kumaresh Agro Industry
11	Mr. Nikam Dilip Govindrao	M/s. Kishor Engineering Works
12	Mr. Rathi Vinay Ramesh	M/s. Omech Components Pvt. Ltd.
13	Mr. Raut Bhagwan Sarangdhar	M/s. Vijay Engineering
14	Mr. Reddy Kundan Shivaji	M/s. Anand Industries



Elected EC members from Chikalthana Chapter

Waluj Chapter:

Sr. No.	Name of the Contesting Candidate	Name of the Unit
1	Mr. Chopade Sharad Baburao	Sharad Enterprises
2	Mr. Deshmukh Gajanan Prabhakar	Ideal Cement Products
3	Mr. Gandhi Ajay Rameshchandra	Saptagiri Industries
4	Mr. Joshi Sandip Kantrao	Invotech Auto Comps Pvt. Ltd
5	Mr. Kadavkar Bhimrao Eknath	Nitin Engineering
6	Mr. Mandhani Rajesh Balmukund	Shree Pressings
7	Mr. Modani Abhishek Ramanand	Set On Site Electricals Pvt. Ltd
8	Mr. Mogale Rahul Namdeo	Isha Engineering
9	Mr. Patil Anil Ekanath	Shriram Engineers
10	Mr. Patil Vikas Prabhakar	Sanket Enterprises
11	Mr. Pawar Narayan Ashraji	Chandra Electrical & Electronics Unit -II
12	Mr. Salunke Sarjerao Sukhdeo	Harshada Engineering Works
13	Mr. Shaikh Abdul Sandubhai	A. S. Engineering



Elected EC members from Waluj Chapter

- **Election of the President for the year 2020-21:**

Above elected 27 EC members and 3 Ex-Officio i.e. President and two Hon. Secretaries of previous year i.e. 2019-20 were advised to elect the President for the year 2020-21 as per Clause 2(d)(e) in the AGM.

Mr. Rajendra Rambhau Chaudhari proposed name of Mr. Abhay Girish Hanchanal to elect as President. Mr. Rahul Namdeo Mogale seconded the proposal of Mr. Rajendra Chaudhari. No other candidate was proposed for the election of the President. Therefore, the Election Officer Mr. Balaji Shinde declared that Mr. Abhay Girish Hanchanal is elected as President unopposed for the year 2020-21.

The Outgoing President Mr. Dnyandeo Rajale welcomed Mr. Abhay Hanchanal.



• **Nomination of Office Bearers:**

Newly elected president Mr. Abhay G. Hanchanal nominated following EC members as Office Bearers for the year 2020-21 as per Clause 2(d)(B) of the constitution.

Designation	Chikalthana	Waluj
Vice President	Jagtap Kiran Prabhakar	Pawar Narayan Ashraji
Hon. Secretary	Raut Bhagwan Sarangdhar	Mogale Rahul Namdeo
Joint Secretary	Rathi Vinay Ramesh	Shaikh Abdul Shaikh Sandubhai
Treasurer	Morkhande Baswaraj Annarao	Patil Kamalakar Prabhakar
PRO	Gaika Sachin Arjun	-----
Joint PRO	-----	Malani Sumit Dinesh
Editor – Udyog Samvad	Chaudhari Rajendra Rambhau	-----
Sub -Editor, Udyog Samvad	-----	Mandhani Rajesh Balmukund

The Posts of Vice President, Hon. Secretary, Joint Secretary and Treasurers are nominated as per Rule 2-d) (e) (B) from the elected EC Members. The posts of PRO, Jt. PRO, Editor and Sub Editor of Udyog Samvad are open and President can nominate any member, other than EC Member on the same as per Rule 2-b) (6) and (7). Accordingly, the President Mr. Abhay Hanchanal nominated Mr. Malani Sumit Dinesh as Joint PRO.



President and Office Bearers of 2020-21 with Election Officer

• **Address by the New President:**



Mr. Abhay Hanchanal addressed and expressed sincere thanks to the EC Members for electing him as President for the year 2020-21.

Mr. Hanchanal narrated the following activities which will be conducted during his tenure.

- 1) Arranging to share all schemes, banks support etc. related to COVID & other schemes for MSMEs.
- 2) Introducing Measurable parameters, keep track and improve.
- 3) Relooking into financials for sustaining.
- 4) Introducing and establishing System to improve participation, contribution from all EC members & Office Staff.
- 5) Forming a Business Development/Growth Committee on long term basis to generate new Business for our members.
- 6) To get a Good Presentation in Video Form as introduction of MASSIA.
- 7) To start & complete building at Chikalhana in expected time frame with support of Asset Committee.
- 8) Developing Software & App of MASSIA with objective to improve communication with members and ease of work for staff.
- 9) Work with GIZ to next level in innovation cell & Training cell.
- 10) Social activities we carry will continue to be carried.
- 11) To continue to pursue & keep momentum to complete current pending issues like Chikalhana Roads, Tenant Entrepreneurs, etc.



MASSIA's Mega Event: Advantage Maharashtra Expo 2020

Advantage Maharashtra Expo 2020, the 7th Exhibition of our association was arranged from 9th to 12th January 2020 at Kalagram and AMC Garware Stadium under the guidance of the President Mr. Dnyandeo Rajale and under directions of the Convener Mr. Sunil Kirdak.

Total 448 Exhibitors from Aurangabad, Maharashtra and other states participated in this exhibition and about 85000 visitors recorded. Ministry of MSME, NSIC, GIZ, State Government, Industries Department, MIDC, AITL AURIC, MPCB, MSRDC, MSSIDC, JNPT, MTDC & Aurangabad Municipal Corp. supported and participated in this exhibition.

Honourable Chief Minister of Maharashtra State, Shri Uddhavji Thackeray inaugurated the exhibition on 09/01/2020 in the presence of Chief Guest Honourable Industries Minister Mr. Subhashji Desai, Honourable Cabinet Minister of Environment & Tourism Mr. Adityaji Thackeray and Honourable Cabinet Ministers Mr. Sandipan Bhumare, Mr. Rajesh Tope, Honourable Minister of State Mr. Abdul Sattar, Honourable Mayor Mr. Nandkumar Ghodele, Honourable Member of Parliament Mr. Imtiyaz Jaleel and Leader of Shivsena Mr. Chandrakant Khaire. Honourable Member of Legislative Assembly Mr. Atul Save, Mr. Haribhau Bagade, Mr. Pradeep Jaiswal, Mr. Sanjay Shirsat and Member of Legislative Council Mr. Satish Chavan, Mr. Ambadas Danve and Mr. Vikram Kale were present for the inauguration of the exhibition.





Honourable Chief Minister of Maharashtra State,
Shri. Uddhav ji Thackeray inaugurated the exhibition



Honourable Chief Minister Shri. Uddhav ji Thackeray &
Industries Minister Shri. Subhash ji Desai addressing inaugural function



Honourable Chief Minister appreciated the exhibition, its infrastructure, arrangements and activity of MASSIA and expressed that, this exhibition will definitely support for promotion of industries and increase the trade in the state. Honourable Industries Minister expressed best wishes for the exhibition and said that State Government will take pro-active decision to support industries in the state and help entrepreneurs to grow more.

Conferences arranged in the exhibition:

Conferences on various subjects were arranged during the 4 days of the exhibition. Respective Speaker/Faculty gave power point presentation and delivered the session on the Subject as detailed below.

09 Jan. 2020

- Conference By BFW: "Think Solutions - Making Manufacturing Competitive".
 1. Enabling Smart Manufacturing - Mr. Jagannath V.
 2. Customized Manufacturing Solutions - Mr. Suryanandan
- MSME Conclave - Technical Conference

10 Jan. 2020

- Auric - The Future of Marathwada - Mr. Kailash Jadhav, MD, AITL
- Need of Future ECO System - Dr. V. M. Motghare, Jt. Director (Air Pollution Control),

MPCB, Mumbai

- Skill Development & Industry Academia – GIZ
- Design to Project - Mr. Sumit Lakhota
- GIZ Activity with MASSIA - Mr. Arjun Gaikwad
- Industry Academia Live Project - Mr. Tassavar Ali
- Skill Development Activities in ITI - Mr. Ravishankar Korgal

11 Jan. 2020

- "Future of Marathwada" - MLA Mr. Rohit Pawar & MLA Mr. Sambhaji Patil Nilengekar
- Agri - Food Processing Conference
 - New Ways of Transformation of Agri - Mr. Vishvanath Borse
 - Successful Women Entrepreneurship - Mrs. Archana Kute
 - Successful Women Entrepreneurship - Mrs. Manisha Dhattrak
 - The primary process of the farming products - Mr. Fasihuddin Syeed
 - Indian Food Processing Industry: Present & future – Dr. Prabodh Halde

12 Jan. 2020

- Energy Conclave
 - "Holistic Energy & Power Quality Management" - Dr.B.E.Kushare
 - "Electricity & Humanity" - Mr. Rajaram Shinde
 - Upcoming KVAH Billing Awareness - Mr. Madhav Mehetre

Mr. Sunil Kirdak, Mr. Narayan Pawar, Mr. Arjun Gaikwad, Mr. Basvaraj Morkhande, Mr. Rahul Mogale, Mr. Abdul Shaikh, Mr. Anil Patil, Mr. Fulchand Jain and Mr. Hemant Kapadia coordinated with the speakers & faculties and convened the respective conferences.



Valedictory Function:

Valedictory function of the exhibition was held on 12th January 2020 in the presence of Chief Guest, Shri Nitinji Gadkari, Honourable Minister of MSME, Govt. of India, New Delhi, Special Secretary and Development Commissioner, MSME, Govt. of India Mr. Ram Mohan Mishra, Honourable Member of Legislative Assembly Mr. Atul Save, Mr. Haribhau Bagade and Honourable Member of Parliament Mr. Imtiyaz Jaleel.



Shri Nitinji Gadkari and other dignitaries lightening the tradition lamp in Valedictory Function

Honoring Best Exhibitor Award: MSME Segment :

A Committee of Juries was formed to select three best exhibitors from the participant exhibitors of AMExpo 2020. On the basis of Stall arrangement, decoration and Product display following three exhibitors were selected and they were honoured award by the hands of Shri Nitinji Gadkari. 1) M/s. Pranshu Electrical 2) M/s. Rayon Illumination 3) ICEEM College



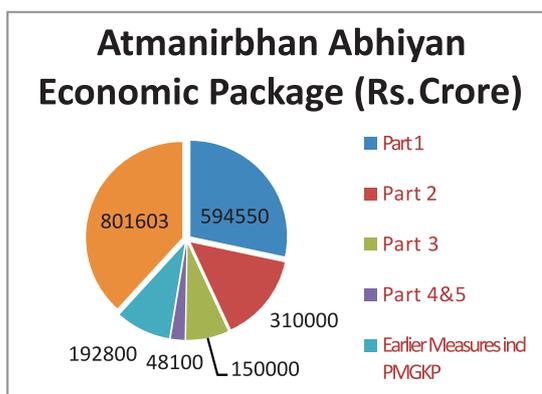
MASSIA Team Advantage Maharashtra Expo 2020

1. ATMANIRBHAR BHARAT VISION FOR VOCAL ON THE LOCAL

"A special economic package is being announced to make India self-reliant," Narendra Modi said in his third address to the nation over COVID-19 pandemic. "This package, taken together with earlier announcements by the government during COVID crisis and decisions taken by RBI, is to the tune of Rs 20 lakh Crore, which is equivalent to almost 10 per cent of India's GDP."

The much-awaited economic package of the government has led MSMEs to have a sigh of relief amid the growing tensions of economic slowdown in the corona virus crisis

Reliefs given in Atmanirbhar Scheme



Rs 3 lakh crores Collateral-free Automatic Loans for Businesses, including MSMEs

- Emergency Credit Line to business/MSMEs from Banks and NBFCs up to 20% of entire outstanding credit as on 29.2.2020
- Borrowers with up to Rs. 25 Crore outstanding and Rs. 100 Crore turnover eligible
- Loans to have 4 year tenor with moratorium of 12 months on Principal repayment
- Interest to be capped
- 100% credit guarantee cover to Banks and NBFCs on principal and interest
- Scheme can be availed till 31st Oct 2020
- No guarantee fee, no fresh collateral

Rs 20,000 crores Subordinate Debt for Stressed MSMEs

- Promoters of the MSME will be given debt by banks, which will then be infused by promoter as equity in the Unit
- Govt will facilitate provision of Rs. 20,000 Crs. subordinate debt
- Functioning MSMEs which are NPA or are stressed will be eligible
- Govt. will provide a support of Rs. 4,000 Cr. To CGTMSE
- CGTMSE will provide partial Credit Guarantee support to Banks

Rs 50,000 cr. Equity infusion for MSMEs through Fund of Funds

- Fund of Funds with Corpus of Rs 10,000 Crores will be setup.
- Will provide equity funding for MSMEs with growth potential and viability.
- FoF will be operated through a Mother Fund and few daughter funds
- Fund structure will help leverage Rs 50,000 cr of funds at daughter funds level
- Will help to expand MSME size as well as capacity.
- Will encourage MSMEs to get listed on main board of Stock Exchanges.

Rs. 2500 crore EPF Support for Business & Workers for 3 more months

- Under Pradhan Mantri Garib Kalyan Package (PMGKP), payment of 12% of employer and 12% employee contributions was made into EPF accounts of eligible establishments.
- This was provided earlier for salary months of March, April and May 2020
- This support will be extended by another 3 months to salary months of June, July and August 2020



EPF contribution reduced for Business & Workers for 3 months- Rs 6750 crores

Liquidity Support

- Statutory PF contribution of both employer and employee will be reduced to 10% each from existing 12% each for all establishments covered by EPFO for next 3months

Rs 30,000 crore Special Liquidity Scheme for NBFCs/HFCs/MFIs

- Under this scheme investment will be made in both primary and secondary market transactions in investment grade debt paper of NBFCs/HFCs/MFIs
- Will supplement RBI/Government measures to augment liquidity
- Securities will be fully guaranteed by Gol
- This will provide liquidity support for NBFCs/HFC/MFIs and mutual funds and

Rs 45,000 crore Partial Credit Guarantee Scheme 2.0 for NBFCs

- NBFCs, HFCs and MFIs with low credit rating require liquidity to do fresh lending to MSMEs and individuals
- Existing PCGS scheme to be extended to cover borrowings such as primary issuance of Bonds/ CPs (liability side of balance sheets) of such entities
- First 20% of loss will be borne by the Guarantor i.e. Government of India.
- AA paper and below including unrated paper eligible for investment (esp. relevant for many MFIs)

Rs. 90,000 Cr. Liquidity Injection for DISCOMs

- Loans to be given against State guarantees for exclusive purpose of discharging liabilities of Discoms to Gencos.
- Linkage to specific activities/reforms: Digital payments facility by Discoms for consumers, liquidation of outstanding dues of Governments, Plan to reduce financial and operational losses.
- Central Public Sector Generation Companies shall give rebate to Discoms which shall be passed on to the final consumers(industries)



Rs 50,000 crores liquidity through TDS/TCS rate reduction

- In order to provide more funds at the disposal of the taxpayers, the rates of Tax Deduction at Source (TDS) for non-salaried specified payments made to residents and rates of Tax Collection at Source (TCS) for the specified receipts shall be reduced by 25% of the existing rates. Payment for contract, professional fees, interest, rent, dividend, commission, brokerage, etc. shall be eligible for this reduced rate of TDS.
- This reduction shall be applicable for the remaining part of the FY 2020-21 i.e. from 14th May 2020 to 31st March, 2021
- There shall be no reduction in rates of TDS or TCS, where the tax is required to be deducted or collected at higher rate due to non-furnishing of PAN/Aadhaar
- For delayed payments of advanced tax, self-assessment tax, regular tax, TDS, TCS, equalization levy, STT, CTT made between 20th March 2020 and 30th June 2020, reduced interest rate at 9% instead of 12%/18% per annum (i.e. 0.75% per month instead of 1/1.5 percent per month) will be charged for this period.

Global tenders to be disallowed upto Rs 200 crores

Global tenders will be disallowed in Government procurement tenders upto Rs 200 crores

Extension of Registration and Completion Date of Real Estate Projects under RERA

Extend the registration and completion date suo-moto by 6 months for all registered projects expiring on or after 25th March, 2020 without individual applications.

- Regulatory Authorities may extend this for another period of upto 3 months, if needed
- Issue fresh 'Project Registration Certificates' automatically with revised timelines.
- Extend timelines for various statutory compliances under RERA concurrently.

Other Direct Tax Measures

- Due date of all income-tax return for FY 2019-20 will be extended from 31st July, 2020 & 31st Oct, 2020 to 30th Nov, 2020 and Tax audit from 30th Sept, 2020 to 31st Oct, 2020.
- Date of assessments getting barred on 30th Sept, 2020 extended to 31st Dec, 2020 and those getting barred on 31st Mar, 2021 will be extended to 30th Sept, 2021.
- Period of Vivad se Vishwas Scheme for making payment without additional amount will be extended to 31st Dec, 2020
- Issued all the pending refunds upto Rs. 5 Lakh immediately
- Implemented "Special Refund and Drawback Disposal Drive" for all pending refunds and drawback claims
- Mandatory board meeting extended by 60 days till 30 Sept
- Allowing AGM through Video Conference with e-voting facility

Direct support to Farmers and rural

economy

- Interest Subvention and Prompt Repayment
- Incentive on crop loans, due from 1st March, extended up to 31st May, 2020
- Govt will provide Interest subvention of 2% for prompt payees for 12 months.
- Technology Systems to be used enabling Migrants to access Public Distribution System (Ration) from any Fair Price Shop in India by March 2021 - One Nation One Ration Card.

Existing and Revised Definition of MSMEs			
Existing MSME Classification			
Criteria: Investment in Plant and Machinery or Equipment			
Classification	Micro	Small	Medium
Mfg Enterprises	Investment < 25 Lac	Investment < 5 Cr	Investment < 10 Cr
Services Enterprises	Investment < 10 Lac	Investment < 2 Cr	Investment < 5 Cr
Revised MSME Classification			
Composite Criteria: Investment and Annual Turnover			
Classification	Micro	Small	Medium
Manufacturing and Services	Investment < 1 Cr and Turnover < 5 Cr	Investment < 10 Cr and Turnover < 50 Cr	Investment < 50 Cr and Turnover < 250 Cr

Measures Taken by RBI

- Reduction of CRR
- Increased the bank limit for borrowing overnight under marginal standing facility
- Moratorium of 3 months on payment of instalments and interest on working capital facilities in respect of all term loans
- Easing working capital financing by reducing margins

For loans by NBFCs to commercial real estate sector, additional time of one year has been given for extension of DCCO.

Pradhan Mantri Garib Kalyan Package

- 20 Crore women Jan Dhan Account holders get Rs. 500/-p.m. for next 3 months
- Gas Cylinders free of cost provided to 8 Crore poor family for next 3 months
- Increase in MNREGA wages to Rs. 202/-p.d. from Rs. 182/-p.d.
- Ex Gratia of Rs. 1000/-to 3 Crore poor senior citizens, poor widows, poor Divyang
- Front Loaded Rs.2000/-paid to farmers under exiting PM KISAN
- Five Crore workers registered under EPF to get non refundable advance of 75% of the amount or 3 months of wages whichever is lower from their accounts.
- Limit of collateral free lending to be increased from Rs 10 to Rs. 20 Lakh for women Self Help Groups
- Insurance Cover of Rs. 50 Lakh per health workers.

GST Reliefs

- GSTR 1 monthly for Mar, Apr and May 2020 and Quarterly for Jan-Mar 2020 due date is extended till 30.06.2020 vide Notification No. 33/2020- Central Tax, dated 03.04.2020
- Notification No. 40/2020- extend the validity of e-way bills till 31.05.2020 for all those e-way bills which were generated on or before 24.03.2020 and had expiry between the period from 20.03.2020 to 15.04.2020

Changes in Due dates for GSTR 3B					
Month	Due date	Cut off Date	Interest	Late Fees	Notification no
a) Taxpayers having aggregate turnover of more than Rs. 5crore in the preceding Financial year					
Feb-20	20.03.2020	24.06.2020 (Interest /Late fee waiver last cut off date)	Nil till 04/04/2020 and thereafter, @ 9% p.a if the return is filled up to 24.06.2020	Complete Waiver of Late fees if filed on or before 24/06/2020	N.N. 31/2020 (Interest), 32/2020 (Late Fee)
Mar-20	20.04.2020		Nil till 05/05/2020 and thereafter, @ 9% p.a if the return is filled up to 24.06.2020		
Apr-20	20.05.2020		Nil till 04/06/2020 and thereafter, @ 9% p.a if the return is filled up to 24.06.2020		
May-20	20.06.2020	27.06.2020	Interest @18% if filed after 27.06.2020	Applicable, if filed after 27.06.2020	N.N 36/2020
b) Taxpayers having aggregate turnover of more than Rs. 1.5 Cr but up to 5 Cr in the preceding Financial year					
Feb-20	22.03.2020	29.06.2020	Nil, if filed upto cut off date	Nil, if filed upto cut off date	N.N. 31/2020 (Interest), 32/2020 (Late Fee)
Mar-20	22.04.2020	29.06.2020			
Apr-20	22.05.2020	30.06.2020			
May-20	22.06.2020	12.07.2020	Interest @18% if return filed after cut off date	Applicable if filed after 12.07.2020	NN 36/2020
c) Taxpayers having aggregate turnover of up to Rs. 1.5 Cr in the preceding Financial year					
Feb-20	22.03.2020	30.06.2020	Nil, if filed upto cut off date	Nil, if filed upto cut off date	N.N. 31/2020 (Interest), 32/2020 (Late Fee)
Mar-20	22.04.2020	03.07.2020			
Apr-20	22.05.2020	06.07.2020			
May-20	22.06.2020	12.07.2020	Interest @18% if return filed after cut off date	Applicable if filed after 12.07.2020	NN 36/2020

Support to Agriculture

- A new scheme to provide interest subvention @2% per annum to dairy cooperatives for 20-21
- Registration of 242 Registered Shrimp hatcheries and Nauplii Rearing Hatcheries expiring on 31.03.2020 extended for 3 months
- Rs 1 lakh Crore Agri. Infrastructure Fund for farm-gate infrastructure for farmers
- Rs 20,000 Crores for Fishermen through Pradhan Mantri Matsya Sampada Yojana (PMMSY)
- An Animal Husbandry Infrastructure Development Fund of Rs. 15,000 Crore will be set up

New Horizons of growth

- Introduction of commercial mining in coal sector.
- Enhancing private investments in the mineral sector.
- Remove distinction between captive and non-captive mines to allow transfer of mining leases and sale of surplus unused minerals, leading to better efficiency in mining and production.
- Rationalization of stamp duty payable at the time of award of mining lease.
- Enhancing self reliance in defence production.
- Notify a list of weapons for ban on import with year wise timeline.
- FDI policy in defence manufacturing under automation route will be raised from 49% to 74%
- Tax regime for Aircraft Maintenance, repairs and Overhaul (MRO) ecosystem has been rationalized, to India become a global hub for Aircraft MRO.
- Boosting private sector investment in social infrastructure through revamped Viability Gap Funding Scheme of Rs. 8100Crore.
- Boosting Private participation in space activities.

Government Reforms and Enablers

- Integrated web based incorporation form (SPICe +) is introduced which extends 10 services of different ministries and one state Govt through single form
- Databank of independent directors launched
- Rationalization of Related party transaction related provisions
- Timely action during COVID 19 to reduce compliance burden under various provisions of Companies Act 2013
- SWAYAM PRABHA DTH channel to support and reach those who do not have access to internet. Technology driven online education
- Minimum Threshold to initiate insolvency proceedings raised to Rs. 1 Core
- Suspension of fresh initiation of insolvency proceedings up to 1 year
- Majority of compoundable offences sections to be shifted to internal adjudication mechanism.

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2. STRESS FREE BUSINESS MANAGEMENT: AMID COVID-19 PANDEMIC

“Corona se Daro na”

A repeatedly heard sentence in advertisements on TV these days. When we think on large scale, this seems rational, but when it comes to personal level; suddenly this sentence seems irrelevant. Why?

This is how our brain basically works. When brain perceives danger coming on to self, it suddenly gets grappled with fear and anxiety. This emotional mechanism had evolved over years in humans. Fear further activates excessive worrying thoughts, irrational beliefs, along with physiological response of restlessness, tremors, racing heart beats, sweating, dryness of mouth etc, a response together called as anxiety. This is often prolonged response that gradually destroys our brain and body both. Fear of Corona infection is persistent and hence stress-anxiety and its impacts will be long lasting.

So as a Industrialist, official or employee, whenever we think of resuming work, this anxiety about corona becomes first obstacle and causes stress. Here it's not only about fear of infection to self, but also to other employees, partners, supply chain system partners etc, which further adds to anxiety. This is compounded by extra spending on making work place safe from Covid infection and shrinking profits due to economic slowdown. So how to restart our industry/ business without much stress?

Here simple principles of stress management will be very helpful. Stress management has two aspects. First is to identify and manage acute stress. Second is using strategies for prevention of stress. We will briefly discuss both here.

A] Acute stress management: Once I realize I am under stress, options are:

a) Deep Breathing relaxation: Here one can sit at any place (even work place) and take a deep breath inside, hold it and gradually release it. Repeating this for 10 minutes will calm down mind and reduce stress by at least 50%.

b) Muscle Relaxation Technique: Under stress, muscles become stiff and tense, giving persistent sense of being under tension. When we relax muscles one by one in groups, this tension is lost and body and brain enter a relaxation state. One can watch videos on YouTube on “Jacobson’s progressive muscle relaxation (JPMR)” and learn this technique.

c) Biofeedback: Here machines are used to give feedback to brain about state of relaxation. These are available in hospital set ups.

B] Prevention of Stress: There are few techniques that prepare us to avoid stress from building up.

a) Rationalization of thoughts: Nothing in the external world can cause stress unless one allowed it to do so! Impacts of events is governed by what we think about it. Every moment we have choice to think as victim (why me, it's so unjust, I can't bear it etc). Or we can think like a warrior (let's face it, it's still not that bad, I can handle it etc). So changing direction of thoughts to rational side will elicit our rational behavior. Making us stress free.

b) Time Management: All of us have 24 hours at our disposal, but outcome of each one differs based on how we utilize it. Scheduling our day on hour to hour basis, planning ahead for a day, a week, a month or years can help us deal with business more effectively, avoiding stress from piling up.

c) Prioritizing: Prioritizing 'to do' tasks into urgent/not urgent, important/ not important by making 2x2 table and listing it will ensure that tasks are done and prevents distress of missed important and urgent tasks.

d) Maintain Fitness: A healthy mind lies in healthy body. So regular exercise for 45 minutes, at least 5 days a week will keep both body and mind healthy. Similarly practice of Yoga, Pranayam, sleep hygiene etc will boost brain. Adding time for these in our daily schedule will go long way in stress free life.

a) Healthy Diet: Eating balanced diet with high citrus fruits will boost health and immunity. Similarly avoiding unhealthy foods like junk food, sugar drinks, alcohol, drugs and addictions will prevent damage to body and brain and help fight stress effectively.

b) Balancing work -family life: For first time lock down has made us realize importance of family life, joy of playing with children in family without need of external materialistic things. It is important to balance work and family time and enjoy same bond continuously, because ultimately its family members who will be there to support in hard time!

I hope with all these tips you are now equipped with skills to unlock your business in a stress free way!

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दोन जागतिक महायुद्धे होऊन गेली, प्रलयंकारी भूकंप झाले, माणसाने त्यांचा सामना केला. देवी रोग, प्लेग, कॉलरा आणि नुकतेच एड्स यांनाही माणसाची जात पुरून उरली. पण जवळपास गेल्या सहा महिन्यांपासून जगभर धुमाकूळ घालणार कोविड १९ विषाणू तर जगाच्या आणि जगण्याचा मुळावर उठला आहे आहे वाटते.

माणसाचे मनोकायिक स्वास्थ्य, बसत आलेली सामाजिक घडी, वाढती आर्थिक, प्रशासकीय आणि औद्योगिक अंग, शेतीवाडी, ग्रामीण आणि नागरी व्यवस्था, सामाजिक कार्ये, नवी पिढी घडविणारी शिक्षण व्यवस्था, उदरनिर्वाह सगळीच घडी विस्कटू पाहाते आहे. या अशा दुष्कर परिस्थितीमध्ये समाजाला शारीर आणि मनाने नुसतेच शांत ठेवणे नव्हे तर ते उन्नत करणे हे कमप्राप्त नव्हे तर नितांत आवश्यक कार्य आहे.

आपण त्या विषाणूवर वर्चस्व प्राप्त करू इच्छित आहो ज्याच्या बद्दल आपणाकडे पुरेशी माहिती नाही. पण आजपावेतो एवढे निश्चित उमगले आहे की आपल्या श्वसन संस्थेचे संपूर्ण स्वास्थ्य, हृदय-रुधिराभिसरण यांचे आरोग्य, अंतःस्त्रावी ग्रंथींचे सुनियोजित कार्य, त्यांच्यात एकतानता साधणारी मज्जासंस्था, मन आणि शरीराला संतुलित ठेवणारी अनिच्छावती मज्जासंस्था इत्यादी मधील परस्परावलंबी सुसंबद्ध आणि सुसूत्र कार्य राखले तरच आपली 'रोग प्रतिकार क्षमता' बळकट ठेवता येईल.

आजवरच्या थोड्या फरार अनुभवाने हे सिद्ध झाले आहे की 'उत्तम रोग प्रतिकार शक्ती' हा रामबाण उपाय आहे. त्या आधारावर आपण विषाणूंचा हल्ला परतवू, थोपवू शकतो. आरोग्य आणि वैद्यकीय सेवा क्षेत्रातील कनिष्ठांपासून वरिष्ठापर्यंत आणि अकुशल व्यक्तींपासून अतिकुशल व्यक्ती पर्यंत, सर्वजण आपापले कार्य निष्ठेने करीत आहेत.

वैद्यकीय आणि आरोग्य कर्मचारी, तद्र्य, स्वच्छता आणि सुव्यवस्था, शिक्षण विभाग, नगरपालिका आणि स्वयंसेवी संस्था इत्यादी आपले वैयक्तिक आणि कौटुंबिक स्वास्थ्य पणाला लावीत आहेत. विविध वैद्यक शाखांतील सर्व चिकित्सा पद्धती आपण पारखून उपयोगात आणित आहो. ज्या आजारावर प्रतिबंधक उपाय माहित नाहीत, ज्या आजारावर नेमकी उपचार पद्धती ज्ञात नाही त्यासाठी एकूणच नागरिकांच्या आरोग्य रक्षणासाठी काही प्रस्थापित पद्धतीच्या बाहेरचे उपाय करण्यासही हरकत नाही. पश्चात वैद्यक शास्त्राबाहेरील 'योगशास्त्र आधारित जीवनशैली' हा एक वेगळा उपाय आहे. तो अवलंबिण्यास काय करावे लागेल तर केवळ आपली इच्छशक्ती आणि चिकाटी जागृत करून प्रयत्न करणे एवढेच करावे लागेल.

संपूर्ण स्वास्थ्यावर परिणामकारक अशा योगशास्त्राची एकूण आठ अंगे आहेत, त्यातील केवळ तीन अंगांचा थोडक्यात परिचय करून घेऊ. त्यामुळे आरोग्याचा स्टार उंचावून व्याधी विकार प्रतिबंध साधण्यात मदत होईल.

योगशास्त्रातील तिसरे पण येथे आपल्यासाठी पहिले अंग म्हणजे योगासने. आसनामुळे शरीराच्या त्वचेपासून खोलवर अस्थिमज्जे पर्यंत संपूर्ण शरीर रचनेवर सुयोग्य परिणाम होतो. सर्व पेशी, ऊती आणि संस्था सबलतेने कार्यान्वित होतात हे शास्त्रीय सत्य आहे. सध्या प्रामुख्याने आवश्यक आहे श्वसन संस्थेचे कार्य. त्यादृष्टीने बरगड्यांच्या पिंजरा आणि फुफ्फुसांवर परिणामकारक अशी आसने महत्वाची आहेत. त्यामुळे छातीचे व फुफ्फुसांचे प्रसरण आकुंचन, ताण क्षमता आणि पेशीय सामर्थ्य वाढेल. त्याच जोडीस दोन्ही मज्जासंस्था आणि अंतःस्त्रावी ग्रंथी कार्यान्वित होतील, मानसिक स्वास्थ्य उन्नत होईल. ताण कमी होईल. ही आसने आहेत;

१) पोटावर पालथे झोपून मकरासन, भुजंगासन, ऊर्ध्वमुख श्वानासन, शलभासन, धनुरासन. त्यासाठी पूरक आसन म्हणून शशांकासन.

२) पाठीवर झोपून झुलना लुढकनासन, सुप्त पादांगुष्ठासन, विपरीत करणी, सरल मत्स्यासन, सुप्तवज्रासन

३) बैठक स्थितीमध्ये गोमुखासन, गुडघ्यांवर उभे राहून उच्छसन, पूरक म्हणून पादप्रसार पश्चिमोत्तानासन. भ्रूमनासन.

४) दंड स्थिती, उभे राहून उत्कटासन, मृदंगासन, पादहस्तासन, वीरभद्रासन, त्रिकोणासन, काष्ठ तक्षणासन, रज्जू कर्षणासन. सूर्यनमस्कार करता येत असतील तर रोज बारा नमस्कार घालावेत. ह्यातील बहुतांशी आसने उचित असा थोडासा बदल करून खुचीवर बसून देखील करता येतात. आसने करताना श्वास आणि हालचाल यांचा योग्य मेळ घालणे उचित असते. घाई किंवा शर्यत अजिबात कामाची नाही. डोळे मिटून जाणीव शरीराच्या आतील हालचाली- परिणाम यावर एकाग्र ठेवावी लागते.

योगशास्त्रातील चौथे पण आता आपल्यासाठी दुसरे अंग म्हणजे प्राणायाम. प्राणायाम शरीरातील 'सर्वच' संस्थांवर

परिणामकारक आहे. श्वासाच्या माध्यमातून मनावर नियंत्रण आणावयाचे आणि त्याद्वारे आत्म्यापर्यंत पोहचवायचे हे खरे उद्दिष्ट. पण येथे आपण शारीरिक – मानसिक स्वास्थ्य एवढ्याच संकुचित परिघात आहो. प्राणायामाचा अभ्यास सुरु करण्यापूर्वी श्वसनाच्या निरनिराळ्या पद्धती आत्मसात करणे अगत्याचे आहे. त्यातील आज महत्वाचे म्हणजे १) उदर श्वसन २) नाकाने श्वसन ३) दीर्घ श्वसन ४) जलद श्वसन ५) उथळ श्वसन ६) दीर्घ श्वसन आणि दोन भागात तोंडावाटे उच्छ्वास. ७) सिंहमुद्रा आणि सिंह गर्जना.

त्यानंतर येतात प्राणायाम १) कपालभाती व त्यातील विविध बदल २) भस्त्रिका ३) भ्रमरी आणि भ्रामरी आणि त्यातील विविध बदल ४) उज्जायी आणि ५) सर्वात महत्वाचा पण थोडासा कंटाळवाणा असा नाडीशोधन प्राणायाम. प्राणायाम केवळ रिकाम्या पोटी, ठराविक वेळी, हवा खेळती असेल तेथे, एकाग्र आणि समर्पित भावाने, श्रद्धापूर्वक, स्वतःची क्षमता ओळखून ती पूर्णपणे वापरीत आणि मर्यादा ओळखून ती न ओलांडता करावा. (योगासनाबाबत हेच लागू पडते). योग्य परिणामासाठी प्रत्येक प्रकार कमीतकमी पंधरा मिनिटे करावा. सध्या वेळ अपुरा पडत असेल तर पाच ते दहा मिनिटे कपालभाती, दोन मिनिटे भस्त्रिका आणि पाच मिनिटे उज्जायी पुरेसा होऊ शकतो.

योगाभ्यासात सातवे पण येथे आपले तिसरे अंग म्हणजे ध्यान. एकाजागी कमीतकमी पंधरा मिनिटे स्थिर बसता आल्यावर ध्यानाचा सराव करावा असे म्हणतात. परंतु जमेल तेवढे व तसे करण्यात वावगे काहीच नाही. बारा सेकंदांची एक धारणा आणि बारा धारणा (१४४ सेकंद) म्हणजे एक ध्यान असे ढोबळ कोष्टक आहे. एका विशिष्ट स्थानावर सलग, अविचल संपूर्ण जाणीव केंद्रित करणे म्हणजे ध्यान असे म्हणता येईल. त्यामुळे अवांतर विचारांपासून मुक्ती मिळते, मन स्थिर व शांत होते, सकारात्मकता वाढते, मनोबल वाढीला लागते. निर्णय क्षमता आणि कार्यसिद्धी सुधारते. ताणाची संप्रेरके कमी होऊन रोग प्रतिकारशक्ती वाढते. काय करता येईल तर १) त्राटक म्हणजे सकाळ सायंकाळ देवापुढे निरांजन चेतवून ज्योतीवर एकाग्रता साधणे. किंवा एखाद्या सूक्ष्म बिंदूवर त्राटक करणे. २) शवासनात श्वासाची उलटी मोजणी करणे. ३) आंतरमौन – अजपाजप ४) समुण किंवा निर्गुण ध्यान ५) योगनिद्रा ६) प्रार्थना ७) भजन कीर्तन ८) नामस्मरण ९) श्वसन ध्यान. अनेक प्रकार आहेत ध्यानाचे. आपली आवड, वेळ, क्षमता यांचा विचार करून रोज कमीतकमी १५ ते २० मिनिटे ध्यान करणे श्रेयस्कर.

योगशास्त्रातील यम – नियम यातील महत्वाचा आणि आज अत्यावश्यक असा भाग म्हणजे ‘आहार’

व्यक्तिनुस्म, वयानुस्म, व्याधी-विकारानुस्म, स्थळ – कालानुस्म स्त्री पुरुषांचा आहार योगशास्त्राच्या आणि आधुनिक आहारशास्त्राच्या दृष्टीने थोडाफार वेगळा असला तरी त्यात एक महत्वाचे तत्व आहे. पुरेसे उष्मांक आणि प्रथिने, गरजेनुसार मेद, भरपूर जीवनसत्त्वे आणि खनिजे, तंतुमय आणि आणि ‘अँटी ऑक्सिडंट युक्त’ पदार्थ, सहा ते आठ पेले पाणी हे दोन्ही शास्त्रे मान्य करतात. पण योग सांगतो की न्याहारी भरपूर घ्यावी, रात्री जेऊ नये, नच जमल्यास मिताहार, भुकेपेक्षा दोन चार घास कमी जेवणे, एक घास बत्तीस वेळेस चावणे, अन्न हे पूर्ण ब्रह्म मानून श्रद्धेने खाणे.

मला वाटते मराठवाड्यासारख्या भागात प्रत्येक प्रौढांच्या रोजच्या जेवणाखाण्यात काय असावे तर ज्वारी – बाजरीची भाकरी, दोन वाटी तूर किंवा मुगाचे घट्टवरण, एक वाटीभर भात, दोन साखरेचे चमचे भरतील इतकेच तेल – तूप, १५० ग्रॅम कच्ची भाजी (कच्ची – शिजवून – उकडून. त्यातील ६० ग्रॅम पालेभाजी, ४० ग्रॅम मुळांची भाजी व उर्वरित फळभाजी किंवा शेंगाची भाजी), दोन फळे एक सालीसह आणि एक साल काढून (पेरू, बोरे, केळी, सीताफळ, रामफळ, शक्यतो एक आंबट फळ), शक्यतो कोरडी फोडणी. चहा, कॉफी, दूध चैनीत अंतर्भूत आहे, गरजेत नाही. आद्रक, सुंठ, जिरे, मिरे, लसूण, कांदा, कोथिंबीर, कढीलंब यांचा मुक्त वापर. आवश्यक तेवढी पोषकद्रव्ये यातून सहजी प्राप्त होतील.

योगामधील जीवनशैली काही प्रमाणात तरी ह्या तीन अंगांचा अंगीकार केल्यास आपल्या शरीर मनाच्या स्वास्थ्याचा आणि रोग प्रतिकार शक्तीचा विचार करेल आणि आपण स्वस्थ संपूर्ण राहू याचा विश्वास वाटतो.

डॉ. बरीदे जयंत पांडुरंग,

निवृत्त प्राध्यापक, ‘जनवैद्यक शास्त्र’

वैद्यकीय महाविद्यालय,

संचालक, ‘निरामय स्वास्थ्य केंद्र’

औरंगाबाद.



४. लॉकडाऊन व नवीन वीज दर (कपात की दरवाढ ?)

आपल्या राज्यात विजेचा अखंडीत पुरवठा व वीजेचे दर हा नेहमीच चर्चेचा विषय राहिला आहे. पावसाचे दोन थेंब पडले तर वीज गायब होणार व दरवर्षी वीज दरवाढ होणार हे सर्व सामान्य उद्योजकांच्या अंगवळणी पडले आहे. विजेच्या नियमित पुरवठाबाबत आपण महावितरणच्या स्थानिक अधिकारांच्या बरोबर चर्चा करून प्रश्न सोडविण्याचा प्रयत्न करित असतो. पण वीज दराबाबत स्थानिक अधिकारी कानावर हात ठेवतात कारण ते त्याच्या अखत्यारीतील बाब नाही.

वीज कायदा २००३ मधील तरतुदीनुसार विजेचे दर निश्चित करण्याचा अधिकार हा ज्या त्या राज्याच्या वीज नियामक आयोगाकडे देण्यात आला आहे. आपल्या राज्यात महाराष्ट्र वीज नियामक आयोगकडे ही जबाबदारी आहे. वीज नियामक आयोगाने आपल्या राज्यात असलेल्या वीज ग्राहकांची, विजेच्या वापरानुसार वर्गवारी केलेली आहे. घरगुती कारणासाठी वीज वापर करणारे दारिद्र्य रेषेखालील व सामान्य वीज ग्राहक, वाणिज्यिक, शेतकरी, आद्योगिक, सार्वजनिक व इतर कारणासाठी वीज वापर करणारे वीज ग्राहक अशी वर्गवारीचा यात समावेश आहे. एकूण वीज वापरपैकी ९५% वीजवापर हा वर नमूद केलेल्या ग्राहकाकडून होत असतो. आर्थिक व भौगोलिक स्थिती पाहता सर्व वीजग्राहकांना विजेचा समान दर लावणे योग्य ठरत नाही त्यामुळे वीज दर निश्चित करताना नियामक आयोगाला तारेवरची कसरत करावी लागत असते. वाणिज्यिक व आद्योगिक ग्राहकाना सरासरी विक्री दरापेक्षा जास्त दर आकारून आर्थिकदृष्ट्या कमजोर व सार्वजनिक सेवा देणाऱ्या वीज ग्राहकांचा वीजदर कमी ठेवण्याचा प्रयत्न केला जातो.

इ.स. २०१६ पूर्वी वीज दरात दरवर्षी बदल करण्यात येत होते जे उध्योजक व व्यावसायिकाना अडचणीचे ठरत होते. त्यामुळे वीज ग्राहक व अनेक आद्योगिक ग्राहक संघटनांनी बहुवर्षीय वीज दर पद्धत राबविण्याबाबत वीज नियामक आयोगाकडे आग्रह धरला होता ज्यास आयोगाने मान्यता देत **Multy Year Tariff** अधिनियम २०१५ पारीत केले. ह्या अधिनियमामुळे राज्यात २०१६ पासून पुढील पाच वर्षासाठीचे वीज दर निश्चित करण्याची पद्धत अमलात आली. वीज दर निश्चित करताना आयोगातर्फे व वीज कायद्यातील तरतुदीनुसार जनसुनावणी घेतली जाते व नंतरच वीजदर ठरविण्यात येत असतात.

१ एप्रिल २०२० ते ३१ मार्च २०२५ ह्या पाच वर्षांच्या कालावधीसाठी महावितरणतर्फे वीज दरवाढीचा प्रस्ताव आयोगापुढे दाखल करण्यात आला होता. या प्रस्तावात ६०३१३ कोटी रुपयाची महसुली तुट असल्याचे दाखवण्यात आली होती.. सौर उर्जेचा वापर करित असलेल्या वीज ग्राहकामुळे आर्थिक नुकसान होत असल्याचे सांगत महावितरणतर्फे अशा ग्राहकांना ग्रीड चार्जेस व स्थिर आकार लावण्याची मागणी देखील केली होती. त्याचप्रमाणे २० घंटा पेक्षा जास्त वीज भार असणाऱ्या ग्राहकांना **kwh** ऐवजी **kvah** वर आधारीत बिल आकारण्यास मंजुरी देण्याची मागणी देखील करण्यात आली होती. या प्रस्तावावरील जाहीर सुनावणीच्या वेळी अनेक वीज ग्राहकांनी महावितरणच्या वीज दरवाढीच्या प्रस्तावास मोठ्या प्रमाणात विरोध दर्शविला होता. सौर उर्जा उत्पादक तसेच त्याचा वापर करणारे ग्राहक यांनी देखील महावितरण करित असलेली मागणी राष्ट्रीय धोरणाविरुद्ध असल्याचे सांगत ग्रीड चार्जेस व स्थिर आकार लावण्यास विरोध केला होता. अनेक वर्षांपासून प्रलंबित असलेल्या शेतकरी पंपाचा (अग्रीकॉल्चर) वर्गवारीचा प्रत्यक्ष वीज वापर, आयोगातर्फे करण्यात आलेली प्रत्यक्ष पाहणी व महावितरण कंपनीतर्फे दाखविण्यात येत असलेले शेती पंपाच्या वीज वापराची चुकीची आकडेवारी व त्याआधारे कमी दाखविण्यात येत असलेली वीज गळतीची टक्केवारी या विषयावर देखील अनेक ग्राहकांनी

सुनावणी दरम्यान आपली मते मांडली होती.

या जनसुनावणी नंतर आयोगाने गेल्या ३० मार्च २०२० रोजी १ एप्रिल २०२० ते ३१ मार्च २०२५ ह्या पाच वर्षांच्या कालावधीसाठी वीजेचे दर निश्चित केले आहेत. त्यानुसार हे नवीन दर एक एप्रिल २०२० पासून लागू झालेले आहेत. औद्योगिक वर्गवारीसाठी निश्चित करण्यात आलेले वीज दर खालील प्रमाणे आहेत.

औद्योगिकग्राहक (लघु दाब):

विवरण	जुने दर	१.०४.२० ते ३१.०३.२१	१.०४.२१ ते ३१.०३.२२	१.०४.२२ ते ३१.०३.२३	१.०४.२३ ते ३१.०३.२४	१.०४.२४ ते ३१.०३.२५
०-२० KW						
स्थिर आकार/महिना	४४१/	४५४/	४६८/	४८२/	४९२/	५०२/
वीज दर	४.६९	५.२१	५.०१	५.११	५.२१	५.२१
वहन आकार	१.२८	१.४५	१.३८	१.३५	१.३	१.२६
२० KW पेक्षा अधिक						
स्थिर आकार/KVA	२९४/	४०३/	४१५/	४२७/	४३६/	४४५/
वीज दर	६.०२	६.११	५.९३	६.०५	६.१७	६.१७
वहन आकार प्रती युनिट	१.२८	१.४५	१.३८	१.३५	१.३	१.२६

औद्योगिक ग्राहक (उच्च दाब):

विवरण	जुने दर	१.०४.२० ते ३१.०३.२१	१.०४.२१ ते ३१.०३.२२	१.०४.२२ ते ३१.०३.२३	१.०४.२३ ते ३१.०३.२४	१.०४.२४ ते ३१.०३.२५
स्थिर आकार/KVA	३९१/	४११/	४३२/	४५४/	४६८/	४७२/
वीज दर KVAH	७.०७	७.०२	६.९६	६.८९	६.८५	६.७३
वहन आकार प्रती युनिट	०.८२	०.५७	०.५६	०.५५	०.५४	०.५३

वीज नियामक आयोगाने पारीत केलेल्या ३० मार्च रोजीच्या आदेशात औद्योगिक वीजदरात १० % कपात करण्यात आल्याचे जाहीर केले आहे. पण हे करताना स्थिर आकारात व वहन दरात मोठ्या प्रमाणात वाढ केली आहे. आयोगाने वीज ग्राहकाची विभागणी आता लघुदाब, उच्चदाब व अति उच्चदाब अशी केली आहे. यातील उच्च व अति उच्च दाब जोडणी असणाऱ्या वीज ग्राहकांची वीज दर आकारणी ही KWH ऐवजी KVAH आधारीत होणार आहे. याचाच अर्थ ह्या दोन्ही विभागातील ग्राहकांना आपला पावर फॅक्टर युनिट (०.९९५ ते १) असा ठेवावा लागणार आहे. ह्यामुळे वीज ग्राहकांना पावर फॅक्टर पोटी मिळणारी ३.५% सवलत बंद होणार आहे. हे आर्थिक नुकसान भस्न काढण्यासाठी आयोगाने वीज वापर हा एक लक्ष पेक्षा जास्त युनिट असणाऱ्या ग्राहकांना BULK DISCOUNT (२%) दिले आहे तसेच ७५/ पैसे प्रती घटकयुनिट अशी इंड्रीमेंटल सवलत जाहीर केली आहे. सौर उर्जा ग्राहकांना ग्रीड चार्जेस व स्थिर आकार लावण्याबाबतची महावितरण कंपनीची मागणी फेटाळून लावली आहे.

महाराष्ट्रात कोरोनाच्या प्रभावामुळे २२ मार्च २०२० नंतर लॉकडाऊन जाहीर करण्यात आले होते. या पार्श्वभूमीवर आयोगाने दि. ३०.०३.२०२० रोजी पारीत केलेल्या आदेशात औद्योगिक व व्यावसायिक वीज ग्राहकांना मार्च-२० ते मे-२० या कालावधीसाठी लावण्यात येणारा स्थिर आकार तीन महिन्यांच्या नंतर लावण्यात यावा असा आदेश महावितरण वीज कंपनीस दिला आहे.

नवीन वीज दरवाढ व लॉकडाऊन काळातील वीज बिलाबाबत संभ्रमावस्था :

२२ मार्च २०२० पासून राज्यात कोरोनामुळे लॉकडाऊन जाहीर करण्यात आला ज्याची मुदत आता टप्प्याटप्प्याने वाढविण्यात येत आहे. या लॉकडाऊन काळात उद्योग, व्यवसाय पूर्णपणे बंद असल्यामुळे अर्थव्यवस्था पूर्णपणे कोडमंडली आहे. फार्मा व इतर अत्यावश्यक उद्योग वगळता इतर उद्योगाचा वीज वापर हा २२ मार्च २०२० पासून कमी झालेला आहे. वीज वापर कमी असला तरी महावितरण तर्फे आयोगाने पारीत केलेल्या आदेशाप्रमाणे वीज बिल येण्यास सुरुवात झाली आहे. आयोगाने जरी आपल्या आदेशात स्थिर आकारात मोठी वाढ केली आहे पण कोरोनाच्या पार्श्वभूमीवर मार्च-२० ते मे-२० या तीन महिन्यात स्थिर आकार न आकारता तो जुलै/ऑगस्ट च्या वीज बिलात लावण्यात यावा असे म्हटले आहे. अनेक संघटनानी स्थिर आकार रद्द करण्याची मागणी केलेली आहे पण अजून त्यास मान्यता मिळालेली नाही.

लॉकडाऊनमुळे व उद्योग बंद असताना किंवा विजेचा पूर्ण वापर नसताना विजेची मागणी (KVA Demand) कमी करण्यासाठी महावितरणकडे अर्ज करणे हा एक पर्याय ग्राहकाकडे होता ज्यामुळे स्थिर आकाराची रक्कम कमी होण्यास मदत झाली असती. राज्यातील अनेक मोठ्या उद्योजकानी मात्र लॉकडाऊन सुरु झाल्याबरोबर महावितरणच्या अधिकार्याशी संपर्क साधून व ऑनलाइन अर्ज करून आपली वीज मागणी (KVA डिमांड) मार्च २० पासून कमी करून घेतली ज्याचा त्यांना आर्थिक लाभ झाला. लॉकडाऊनची सुरुवात झाल्याबरोबर आद्योगिक ग्राहकांचे आर्थिक नुकसान होवू नये म्हणून महावितरणने ह्याबाबत विशेष परिपत्रक काढणे अपेक्षित होते. महावितरणतर्फे दि.२७.४.२० रोजी इमेलद्वारे उच्चदाब उद्योजकांना ह्याबाबत कळविण्यात आले मात्र अनेक लघुदाब वीज ग्राहकांना याबाबत कोणतीही माहिती नव्हती . त्यामुळे त्यांना वीज वापर नसताना स्थिर आकारपोटी अधिक रक्कम भरावी लागणार आहे.

उर्जा मंत्र्यांनी लॉक डाऊन काळातील स्थिर आकाराचे बिल रद्द करण्याची मागणी रास्त असल्याचे सांगत राज्य सरकारने वीज दर कमी केले असल्याचे जाहीर करून या गोंधळात भर टाकली. मासिक वीज बिलाबाबत देखील

अशीच संभ्रमावस्था निर्माण करण्यात आली आहे. मीटर रीडिंग उपलब्ध नसल्यामुळे सरासरीवर आधारीत बिल देण्याची व ग्राहकांना ते भरण्याची सूचना आधी करण्यात आली. विजेचा कमी वापर असणार्या ग्राहकासाठी तो योग्य पर्याय होता पण २० Kw व त्यावरील इतर ग्राहकासाठी हा पर्याय चुकीचा होता. लॉकडाऊनमुळे वीज वापर नसताना देखील सरासरीवर आधारीत वीजबिल भरणे ही आजच्या स्थितीत सवलती ऐवजी आर्थिक भुर्दंड असल्याचे स्पष्ट झाले. एकूणच राज्य शासन, महावितरण व वीज नियामक आयोग यांच्यातील समन्वयाच्या अभावामुळे उद्योजकाना लॉकडाऊनच्या काळात मदत मिळण्याऐवजी आर्थिक फटका बसला आहे. हीच परिस्थिती kwh व kvah बिलिंग बाबत आहे. आयोगाने सध्यातरी फक्त उच्चदाब (११ केव्ही च्या वर) जोडणी असणार्या ग्राहकांना kwh ऐवजी kvah वर आधारीत बिल करण्यास मान्यता दिली आहे. लॉकडाऊनच्या कालावधीत पॉवर फॅक्टरचे व्यवस्थित नियोजन न केल्याचा मोठा फटका उच्च दाब वीज ग्राहकांना बसला आहे व त्यांना अनेक पटीने जास्त वीज बिल आलेली आहेत. kvah बिलिंगमुळे आधी मिळणारी पॉवर फॅक्टर वरील सवलत kvah बिलिंग मुळे आता मिळणार नाही. ३३ केव्ही उच्चदाब जोडणी असणार्या ग्राहकांच्या वीज वहन आकारात १५ पैसे प्रति युनिट वरून ५७ पैसे प्रति युनिट वाढ झालेली असल्यामुळे त्याचेही वीज बिल वाढणार आहे. सोलार नेट मीटरिंग असणार्या उच्च ग्राहकांना आता ७.५% तर लघुदाब उद्योजकांना १२% बँकिंग चार्जेस द्यावे लागणार आहेत. वरील सर्व बाबींवरून वीज नियामक आयोगाने उद्योजकांचे वीज दर कमी केल्याची घोषणा किती फसवी होती हे दिसून येते.

वीज नियामक आयोगाने उच्च दाब ग्राहकासाठी kvah बिलिंग सुरु केल्यामुळे पॉवर फॅक्टरवर मिळणारी सवलत बंद झाली आहे. त्याचा परिणाम महाराष्ट्र शासनातर्फे मराठवाडा व विदर्भ विभागासाठी देण्यात येणार्या सवलतीवर (subsidy) देखील पडला आहे. अनेक ग्राहक हे ०-५ % टक्के ह्या वर्गावरील आल्यामुळे त्यांना मिळणार्या subsidy च्या रकमेत घट झाली आहे.

वीज नियामक आयोगाने पारीत केलेल्या Multy Year Tariff च्या अधिनियमानुसार महावितरण कंपनीस Mid Term Review याचिका टाकण्याचा अधिकार आहे. महावितरणची करोनामुळे खालावलेली आर्थिक स्थिती पाहता येणार्या Mid Term Review याचिकेत उद्योजकांना पुन्हा एकदा वीज दरवाढीचा सामना करावा लागेल असे वाटते. त्याचप्रमाणे सध्या उच्च दाब वीज ग्राहकांना लागू करण्यात आलेली kvah बिलिंग पद्धत ही २० Kw च्यावर वीज भार असलेल्या लघुदाब उद्योजकांना देखील लागू होण्याची शक्यता नाकारता येत नाही. वीज बिलाबाबत उद्योजकांनी जागृत होणे हीच काळाची गरज आहे.

हेमंत कापडिया

अधिकृत ग्राहक प्रतिनिधी (Ex.)

वीज नियामक आयोग,

उर्जा मंच सदस्य

मो. ९४२२२०५४४९

5. Performance of Auto Industry in 2019-20

INDIAN MOTORCYCLES MARKET

Increased duties and new emission stage introduction hit the 2019 domestic market. Motorcycle sales in India skyrocketed over the past few years, making the country the biggest motorcycle market in the World overtaking China since the 2016 and achieving a record volume of 22.4 million units (including commercial three-wheeler) in the 2018.

During the 2012-2018 period over 124 million of new bikes have been sold in the country with annual increase of 8 million units, a too fast growth for a country with still poor urban and extra-urban infrastructures.

However, starting from the last quarter 2018 the market is declining and all single month in the 2019 was reported year-on-year declining with final score for the entire year at 19.3 million units (including Rickshaw, electric scooters, local manufacturers and importers), down 14.4% from the previous year, losing 3.1 million sales. Several factors causing the slowdown, including an increase in insurance premium in 2018 and the new BS-VI emission norms taking effect in April 2020. This led experts to suggest people were waiting for the discounts on BS-IV models and for more BSVI-compliant models to land in the showrooms. However, the price of BS-VI model could be higher than the BS-IV.

Looking at the competitive arena, India's four biggest motorcycle manufacturers posted lower sales numbers in 2019 compared with the previous year. The market leader, Hero, ended sold 6.78 million units in the 2019, losing 1.1 million from the previous year record. The arch-rival, Honda sold 4.9 million two-wheeler, losing 16.7% or 1 million units, while the third, TVS reported 2.82 million sales, down 8.9% after having closed the first half in positive territory.

In fourth place Bajaj Auto with 2.55 million sales, down 7.8%. In our Database the KTM models produced in India by Bajaj are not included in these figures, but reported separately under KTM brand (which improved 27%). In fifth place, Suzuki gained two position establishing the new record with 707,468 sales, up a remarkable 12.5%. Behind, Royal Enfield with 693,000 sales (-18.0%) followed by Yamaha with 659,000 (-16.9%) and Piaggio with 189,362 (-9.8%). Looking at premium brands, the leader is KTM (locally produced and distributed by Bajaj) with 57,768 sales, up 27%.

PRODUCTION

The industry produced a total 26,362,282 vehicles including Passenger Vehicles, Commercial Vehicles, Three Wheelers, Two Wheelers and Quadri cycles in April-March 2020 as against 30,914,874 in April-March 2019, registering a de-growth of (-) 14.73 % over the same period last year.

DOMESTIC SALES

The sale of Passenger Vehicles declined by (-) 17.88 % in April-March 2020 over the same period last year. Within the Passenger Vehicles, the sales of Passenger Cars and Vans declined by (-) 23.58, % and (-) 39.23 % respectively while sales of Utility Vehicles marginally increased by 0.48 % in April-March 2020 OVER the same period last year.

The overall Commercial Vehicles segment registered a de-growth of (-) 28.75 % in April- March 2020 as compared to the same period last year. Within the Commercial Vehicles, Medium & Heavy Commercial Vehicles (M&HCVs) and Light Commercial Vehicles declined by (-) 42.47 % and (-) 20.06 % respectively in April-March 2020 over the same period last year.

Sale of Three Wheelers declined by (-) 9.19 % in April-March 2020 over the same period last year. Within the Three Wheelers, Passenger Carrier and Goods Carrier declined by (-)8.28 % and (-) 13.27 % respectively in April-March 2020 over April-March 2019.

Over April-March 2019, Two Wheelers sales registered a de-growth of (-) 17.76 % in April-March 2020. Within the Two Wheelers segment, Scooters, Motorcycles and Mopeds declined by (-) 16.94 %, (-) 17.53 % and (-) 27.64% respectively in April-March 2020 over April-March 2019.

EXPORTS

In April-March 2020, overall automobile exports registered a growth of 2.95 %. While Commercial Vehicles and Three Wheelers exports declined by (-) 39.25 % and (-) 11.54 %, respectively. However, Passenger Vehicles exports marginally increased by 0.17 % and two wheelers exports registered a growth of 7.30 % in April-March 2020 over the same period last year.

INDIAN TWO WHEELER SALES FIGURE 20

The overall two wheeler industry decrease by -18% in FY2019-20 v/s FY2018-19. In terms of volumes; Motorcycles still command twice the numbers of Scooters sold in the Indian market. Even in FY20; 64% of Two Wheelers sold in India were Motorcycles.

OEMSALES

Rank	Two wheelers	P1 2019-20	FY 2018-19	YoY Growth (%)	FY 2019-20 MS %	FY 2018-19 MS %	Diff %
1	Hero Moto Corp	62,31,458	76,12,775	-18.1	35.78	35.95	-0.17
2	Honda	47,06,589	55,20,617	-14.7	27.02	26.07	0.95
3	TVS	24,10,755	31,36,532	-23.1	13.84	14.81	-0.97
4	Bajaj Auto	20,78,348	25,41,320	-18.2	11.93	12.00	-0.07
5	Suzuki	6,85,223	6,68,787	2.5	3.93	3.16	0.78
6	Royal Enfield	6,56,651	8,05,273	-18.5	3.77	3.80	-0.03
7	Yamaha	5,79,227	8,04,682	-28.0	3.33	3.80	-0.47
8	Piaggio	62,638	77,775	-19.5	0.36	0.37	-0.01
9	Kawasaki	2,628	3,115	-15.6	0.02	0.01	0.00
10	Harley Davidson	2,470	2,676	-7.7	0.01	0.01	0.00
11	Mahindra Two Wheelers	1,038	4,004	-74.1	0.01	0.02	-0.01
12	Triumph	591	978	-39.6	0.00	0.00	0.00
	Total two-wheelers	17417616	21178534	-17.8			

Segment	FY 2019-20	FY 2018-19	Growth
Motorcycles	1,12,14,640	1,35,98,190	-17.5%
Scooters	55,66,036	67,01,430	-16.9%
Mopeds	6,36,940	8,80,227	-27.6%
TOTAL	1,74,17,616	2,11,79,847	-17.8%

India motorcycles sales in June down 35%

Indian two-wheeler market loss 35% in June, a good increase compared with the April loss of 78%. While plants are progressively in recovering capacity, sales have been driven by an outstanding performance by Hero (-24.9%) and Bajaj (-27%) while Honda lost 55%.

In June a shy recovery was in place in the two and three wheeler market in India. Total sales have been over 1.1 million units, to be compared with less than 0.4 million in May, down 35.1% from the correspondent period last year.

The market leader - Hero Motors, sold 450.744 units (-24.9%) reporting the fastest recovery among the top players. Honda, in second place did absolutely worst with 202.837 units, down 55%. In third place Bajaj Auto with 167.583 (-27%) followed by TVS Motor with 145.734 (-36.0%) and Royal Enfield with 36.510 (-33.7%).

MOTORCYCLES MARKET DATA & OUTLOOK 2020 & 2021

Indeed, according to data released by the Minister of Transportations, following the 2019 14.4% loss, the 2020 started with a slow tone with sales declined 15.9% and 19.8% respectively in January and February. March sales at 905.257 (-39.9%) were already partially hit by the shutdown, ending the first quarter with 3.66 million sales, down 24.6%. The restrictions taken to minimize the Covid19 spread across the country arrived on top of an already negative trend.

The domestic sales of new motorcycles sales have been reported to zero in April 2020, due to the shutdown for all plants and dealerships. The recovery was very slow in May when sales have been 388.000, down 78%.

BEYOND COVID-19 PROJECT

Although automotive players are naturally focused on the immediate crisis, we also wanted to look at the medium- and long-term implications of the pandemic. What challenges are automotive players likely to face in 2021 and later? When will demand return to 2019 levels? And will the pandemic permanently alter the industry's structure and dynamics? We are examining and explaining the automotive market trends, considering the disruptive impact of Covid-19, with the mission to help our clients, surrounded by tangible uncertainty, in making balanced and fair business decisions.

Taking into account a wide range of factors, we develop market projection for the period 2020-2025 based on the effects of three index developed by our Research Team, the Base Trend Index (pre-Covid19 outlook), the Disaster Covid-19 Index(impact of anti-covid19 actions) and the Recovery Route Index (economic impact on our sector).For the short term, we foresee a calendar year 2020 market at 15.9 million, down17.8%.

Ref:<https://www.motorcyclesdata.com/2020/07/05/indian-motorcycles-market/>

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Ordinary Members Chikalthana Chapter

Sr. No.	Name of the Unit	Name of the Representative	Product / Services	Mobile No.	Email ID	Recommended By
1	Prabhuvaishnav Industries	Vinaya Tagalpallewar, Mr. D. V. Tagalpallewar	Manufacturing of Hospital Furnitures, Industrial Furnitures, Equipments	9881786325	prabhuvaishnav111@gmail.com	Superb Polypack
2	Indsur Gears Ltd.	Ankur S. Lodha R.N. Gawali	Auto Component	9920900001, 7498900723	rngawali@indsur.in	Vijay Engineering
3	Chetan Trans Electricals	Smt. Jijavati S. Patil, Mr. Chetan S. Patil	Transformer Repairing & Oil Filtration	9422706798, 9158906060	chetantranselectricals@yahoo.com	Suyog Industries
4	Sailata Enterprises	Santosh Maruti Salunke	Reprocessor of Plastic Granules	9850018825	santoshsalunke3698@gmail.com	SKC Poly Engineering Pvt. Ltd.
5	Shri Samarth Engineering Works	Suresh Parasram Killare, Krishna M. Wagh	Manufacturing of Machine Tools for Turning, Drilling, Rolling, Fabrication & Job Work	9822598921, 9823458753	shrisamarth2007@gmail.com	SKC Poly Engineering Pvt. Ltd.
6	Harshavardhan Enterprises	Rajendra Rambhau Chaudhari	Printing & Lamination, Flexible Packaging Material	9822202071	rrchaudhari1979@gmail.com	Cast 4 Aluminium Pvt.Ltd.
7	APM Plast	S.Y. Deshpande, N.M.Kawathekar	Plastic Moulding	9822683294, 9960882249	apmplast1@gmail.com	Nitin Engineering
8	Vinayak Fabricators	Anil Wagh, Vinayak Wagh	Engineering, Fabrication	95995755115	shrivinayak@gmail.com	Vijay Engineering
9	Nath Industries Fabrication & Tool Room	Mrs. Chaya Shelke, Shivaji Shelke	Engineering Fabrication	9028688441	snathindustries@gmail.com	Vijay Engineering
10	Nviro Development Solutions	Sanjay Pathak	HVAC Validation & Colibration & Filter Manufacturing	9158881793	sales@ndsindia.in	Superb Polypack
11	Diamond Aluminium Pvt. Ltd.	Dr. Shaikh Saleem, Shaikh Najeeb	Aluminium Utensils	9325211184, 9823966999	info.diamondal@gmail.com	Superb Polypack
12	Shiv Furniture & Interiors	Amit Jadhav, Aashish Bhumkar	Furnitures	9923807770	info@shivfurniture.co.in	Vijay Engineering
13	Ideal Enterprises	Dnyanoba Naragude	Engineering & Tool Room Work	9763785199	ideal1993@gmail.com	Vijay Engineering
14	Shree Techno Solutions	N. S. Toshniwal, A. N. Mulay	Control Panel, SPM, Machine Tool Automation, BFW Channel Partner	9822113831, 9822768958	shreetechnoabd@gmail.com	Vijay Engineering
15	Truelixir Life Science Pvt. Ltd.	Nilesh Patil, Kailash Borade	Pharmaceutical	9823090233, 9850885555	nilesh@truelixir.co.in	Cast4Aluminium Pvt. Ltd.
16	Sanjyot Poly Product	Dhananjay Chaudhari	Co-extruded Poly Film	9423147389	sanjyot.poly@gmail.com	Kumaresh Agro Industry
17	Du Plast Industries	Nishant N. Jain	Manufacturing of Pet Bottle & Plastic Articles	9096554999	duplastindustries2018@gmail.com	Kumaresh Agro Industry
18	Agnivesh Health Care Centre Pvt. Ltd.	Amit Deshpande, Mr. Pathak	Nutraceuticals (Protein, Syoup, Tablet)	7722006653, 7620900382	info@bioagnivesh.com	Kumaresh Agro Industry



Ordinary Members: Waluj Chapter

Sr. No.	Name of the Unit	Name of the Representative	Product / Services	Mobile No.	Email ID	Recommended By
1	A. M. Fastners	Sikandar S. Shaikh	Manufacturing of Fastners	9765449180	amfasteners7111@gmail.com	Sanket Enterprises
2	Trinity Engineers	Salim Quraishi	Manufacturing of Customised	9552515867	trinityengrs13@gmail.com	Sanket Enterprises
3	Orange Enterprises	Rajaram Gadri	Tool Room	9623422730	orangeenterprises111@gmail.com	Shriram Engineers
4	Narayana Industries	Narendra Marathe, Survakant Kalam	Engineering, Tool Room	9225307261	naresh.marathe99@gmail.com	Jijai Industries
5	Anom Technology	Ravikumar	Engineering, Fabrication, Tool Room	9326208051	anomtech232@gmail.com	VRS Industries
6	Green Gold Seeds Limited	Ajeet M. Mulay	Agriculture Products	9822011111	ajeetmulay@yahoo.com	Cast 4 Aluminium Pvt.Ltd.
7	Safeguard Contraceptives Pvt.Ltd.	Vaibhav Jain, Sahil Kumar Jain	Male Contraceptives	8390570080	sales@safeguard-india.com	Isha Engineering
8	Suyash Precision	Suhas Vasant Barshikar	Engineering	9822842572	suyashprecision@gmail.com	Isha Engineering
9	Sahyog Engineering Works	Nanasaheb Walke	Engineering	9890816638	sahyogengineeringworks@gmail.com	Sanket Enterprises
10	Swamini Industries	Varsha S. Joshi, Sandip K. Joshi	Mfg of Precision Machined components	8793087931	swaminiindustries2016@gmail.com	Invotech Auto Comps. Pvt.Ltd.
11	Bharat Automotive Components	Vishal Bhale, Ganesh Dixit	Casting	9960644263	bharatautomotivecomponents@gmail.com	Sanket Enterprises
12	Alliance Engineering	Sanjeev Agarwal, Ketan Godbole	Surgical Equipments	9763709476	alliancetkr@gmail.com	Sanket Enterprises
13	Azaz Engineering Works	Anis A. Shaikh, A.G.Bodkhe	Aluminium Pressure Die Casting	9765236666	azazengg@rediffmail.com	Sanket Enterprises
14	Ram Industries	Rahul Sharma, Urvis Patel	Mfg. of Plastic Parts & Assemblies	9421263333	rahul@ramindustries.in	Sanket Enterprises
15	Lalbag Poly Plast	S. P. Mantri	P.P.Mats (Chati)	8805466511	lalbag878@gmail.com	Tejal Engineers
16	Siddhi Design Solution	Sachin Prabhakar Dhanwate, Mangesh Adivarkar	Tool Room	8600030123	siddhitech@hotmail.com	A. S. Engineering
17	AR Polymers	N.M.Kawathekar , Lahulkar Sarang	casting of polyurethane and epoxy	9822683296	apmplast1@gmail.com	Nitin Engineering
18	United Technology	Santosh Sonaji Dabhade, Chandrashekhar	Tool Room	9552550831	unitedtechnology2010@gmail.com	A. S. Engineering
19	Pawan Enterprises	Anna Mahadev Kadam	Auto Component	9823619555	pawanent2012@gmail.com	Sanket Enterprises
20	Padmavati Enterprises	Uttareshwar B. Bhate	Auto Component	8275004408	padmavatient2017@gmail.com	Sanket Enterprises



21	Sarveshwar Engineers	Yogesh N. Veer	Engineering	9922797687	yogeshveer77@gmail.com	Shree Pressings
22	Shree Pressings Unit II	Rajesh B. Mandhani	Engineering	9923593010	rajesh.mandhani@shreepressings.com	Shree Pressings
23	Parth Engineering	Narayan Bhosale	Engineering	9822238016	parthengineering27@gmail.com	Shree Pressings
24	Shree Narayan Industries	Bharat R. Nikam	Engineering	7020239922	bharatnikam@gmail.com	Shree Pressings
25	Narshinha Tools	Pandurang R. Dake	Engineering	9665627179	saient232@gmail.com	Shree Pressings
26	Ganesh Enterprises	Janardhan J. Kale, Deepak J. Kale	Auto Component	9822260472	janardhan_kale@yahoo.com	Nitin Engineering
27	Shah Electrical & Controls	Shah Sattar Aziz	Electrical & Electronic	9890063042	shahelec.controls@rediffmail.com	Nitin Engineering

Associate Members

Sr. No.	Name of the Unit	Name of the Representative	Product / Services	Mobile No.	Email ID	Recommended By
1	Graffic Infrastructure (P) Ltd.	Sunil M. Raka	Construction & Metal, Engineering	9423189136	ardesign-sunil@yahoo.co.in	Proton Electrical Appliances
2	R.S.Engineering	Sachin Arvind Soundale Suchita Sachin Soundale	Electrical Services	9371054171	rsengineeringervices@yahoo.in	Cast 4 Aluminium Pvt.Ltd.
3	Asian Machine Tool Corporation Pvt.Ltd.	Rahul Marute , Rajendra Patole	Marking Machine Marketing, Sales, Service	8805495151	rajendrapatole61@gmail.com	Sanket Enterprises
4	Abhishek Advertising & Marketing (I) Pvt. Ltd.	Abhishek Shelke, Kiran Mobaiye	Media Printing, Hoarding, Inshop Branding, News Paper, FM, News Channel All Type of Advertising	7507771484, 9923261111	abhishekads74@gmail.com	Cast4Aluminium Pvt. Ltd.
5	Govind Industries	Mrs. Jyotsna, Parimal Narnawre	Engineering Job Work	9921949427	govinde52ind@gmail.com	Vijay Engineering
6	Ganga Motors	Naresh R. Sahani, Akshay Sahani	Automobile Trading	9890599127	gangamotors1958@gmail.com	Vijay Engineering
7	Kavita Industries	Bhausahab D. Muley, Ganesh B. Muley	Engineering, Fabrication	9822603471	ganeshmule.114@gmail.com	Vijay Engineering



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